



2020

F A C E S O F T H E C H E S A P E A K E

LOCAL INDUSTRY
LEADERS SHARE
THEIR STORIES



**THE EASTERN SHORE'S FACE
OF TECHNOLOGY**

JASON LEE

Jason's Computer Services

9231 Centreville Rd
Easton, MD
410-820-9467
office@jcscomp.net
www.jcscomp.net

Some say that technology runs through Jason's veins. Jason Lee founded Jason's Computer Services in 1999 when he saw a particular need for specialized technology services on the Eastern Shore. A childhood Leukemia Survivor first diagnosed late 1984, he was sick for most of his childhood life, in and out of hospitals for almost 3 years. Jason eventually ended up at Children's Hospital in Milwaukee, Wisconsin, where his life would change forever with the ultimate gift of life.

With a less-than-1% chance to live from AML Leukemia, Jason needed an unrelated bone marrow transplant and, luckily, a female donor was found. The operation was a success and completed in late-1987. Jason has been cancer free for 33 years and is the longest living recipient of an unrelated bone marrow transplant with a still-living donor.

For the past 20 years, he has led his area in IT leadership and excellence. Ever since Jason was a young age, he loved anything technology, including computers, video games, cell phones, and networking. Jason is incredibly involved in his local community, its children's futures & local events.

Faces of the Chesapeake

WHAT'S UP? MEDIA WOULD LIKE TO CREATIVELY INTRODUCE YOU TO EXCEPTIONAL LOCALS THROUGHOUT THE CHESAPEAKE BAY REGION WHO ARE CONSIDERED EXPERTS IN THEIR VOCATIONS AND INDUSTRIES. WITHIN THE FOLLOWING PAGES, YOU'LL MEET, FACE-TO-FACE SO TO SPEAK, INDIVIDUALS AND COMPANIES WHO TAKE PRIDE IN OFFERING OUR READERS PROFESSIONAL, PERSONAL, AND COURTEOUS SERVICE. YOU'LL LEARN THEIR STORIES, THEIR CALLINGS, AND ABOUT THEIR BUSINESSES. INTRODUCING THE FACES OF THE CHESAPEAKE!

WHAT'S UP? MEDIA

IN ORDER OF APPEARANCE

Jason Lee—Jason's Computer Services
David Orso
Jason's Computer Services
The DD McCracken Home Team—Coldwell Banker
Titan Hospitality Group
Anne Arundel Counseling, Inc.
All Star Pain Management & Regenerative Medicine
Chaney Homes
Fichtner Services
Blue Crab Cupcakes
Patterson Law
Church Circle Title & Escrow, LLC
The Law Office of Andrea Ross
George R. Roles, Attorney & Counselor at Law
Benson & Mangold Real Estate
Laughlin Plastic Surgery/Skin Wellness MD
Annapolis Smiles
O'Donnell Vein & Laser
Scott Schuetter—Century 21 New Millennium
Chesapeake Financial Planning & Tax Services, LLC
ProMD Health
Hospice of the Chesapeake
Oral Surgery Specialists
CPE Clinic, LLC
Anne Arundel Gastroenterology Associates
Londonderry On the Tred Avon
Annapolis Area Christian School
Baywoods of Annapolis
Archbishop Spalding High School
Severn School
Christina Janosik Palmer Group
The Arc Central Chesapeake Region
Adoro Medical Spa
Mission Escape Rooms
Wye Trust
Frame & Frame—Attorneys at Law
Prostatis Financial Advisors Group
Indian Creek School
Fence and Deck Connection
84 Lumber—Annapolis
Solar Energy Services
HF Advisory Group
Brad Kappel—TTR Sotheby's International Realty



FACES OF THE CHESAPEAKE 2020



THE FACE OF REAL
ESTATE THE RIGHT WAY



DAVID ORSO

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davidorso.com

David Orso is known as the "local boy turned Realtor". David discovered his passion for real estate about 20 years after investing in real estate properties. As a life-long resident of the Annapolis area, David is extremely knowledgeable about the Annapolis, Severna Park and Arnold real estate markets.

David leads a small team of experts which has been ranked #1 in Anne Arundel County, regardless of brokerage, for total sales volume for seven years in a row, 2013, 2014, 2015, 2016, 2017, 2018, 2019.

David was voted as one of the top ten agents in America by the Real Estate Institute of America, is consistently recognized by his peers as a thought leader and innovator in the field and is a well-known speaker and author on the topic of residential real estate.

During the past 36 months, David has sold over \$200 million in real estate in Anne Arundel County.

On average, his listings sell within 57 days and for at least 95 percent of the original list price. David built his business on several key principles: systematic attention to detail, excellence in marketing, and skilled negotiations. His success in life and business demonstrate his innate ability to build and nurture relationships and provide exceptional service to his clients with world-class professionalism.

David has a vision to elevate the standard of excellence in the residential real estate industry through his 82-point home selling system. David obtained his undergraduate degree from the University of Dayton with a major in Psychology.

He earned his MBA from Loyola College of Baltimore with a concentration in Strategic Marketing. David continued his academic endeavors at Harvard University Law School in the esteemed Program on Negotiation.



FACES OF THE CHESAPEAKE 2020



THE EASTERN SHORE'S FACES
OF TECHNOLOGY

JASON'S COMPUTER SERVICES

9231 Centreville Rd, Easton, MD | 410-820-9467 | office@jcscomp.net | www.jcscomp.net



Technology is more important now than ever before. How does technology play a role in your life? Do you wish you made different tech choices along the way? Perhaps to have invested in higher-speed internet service, a better router, or a faster laptop? This year has been a test for us, making consumers think about the future and what role technology will play in it. This is where the role of a Managed Service Provider (MSP) comes into the picture.

Choosing the right MSP can be a difficult decision. Managed Service Providers are a type of company that handles your IT needs, from small to large. Whether you are a small business, three-person law firm, for example, or as large as an ACE Hardware Store with 25 computers and two servers, Jason's Computer Services is the clear MSP choice. With a combined 45 years of experience, the company can solve any problem presented to it.

In addition to being a full-service MSP, Jason's has a full service "showroom" that showcases over 500 brand new computers, including laptops and desktops, including Apple, Dell, HP, and Lenovo. Jason's currently does work for over 90 local businesses on the Shore and over 5,000 residential accounts yearly. Is your current MSP the right choice? On average, we convert three accounts per month that are not satisfied with their current MSP provider. Maybe you're overpaying and do not even know it. Call for a business consultation today. Jason holds a Computer Science Degree from Chesapeake College, including MCSE, MCP, CCNA, A+, and Net + Certificates. Jason's staff also holds specialized certifications. While some might look at cancer as a big setback in life and living with the complications that come as a long term detriment, Jason saw his second chance at life as an opportunity to build a successful business. Jason's Computer Service understands the demands of technology in today's world. It is clear to see why Jason is the Eastern Shore's Face of Technology.



FACES OF THE CHESAPEAKE 2020



**THE FACE OF
MARYLAND REAL ESTATE**

THE DD MCCRACKEN HOME TEAM

Coldwell Banker Residential Brokerage

170 Jennifer Road, Suite 102
Annapolis, MD 21401
Direct: 410-849-9181 | Office: 410-224-2200
www.ddmccrackenhometeam.com 



The DDMcCracken Home Team, is interested in being your Real Estate team for Life! We are inspired and have an intimate Knowledge of the Bay Region to provide top of the line services to all of our clients. The team thrives on providing tailored, custom services, for each client because each client's needs and circumstances are different.

Whether you are selling or buying each client is provided with the utmost professionalism and integrity. Along with our in-depth knowledge of the area, you will have the best resources and technology provide for selling and buying, including staging services, individual website, professional photography, Market Analysis and a whole lot more.

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FACES OF THE CHESAPEAKE 2020



THE FACE OF AN INDUSTRY TITAN



JAMES J. KING

Founder & CEO
Titan Hospitality Group

Titan Hospitality Group, founded by James J. King has become a leading innovator in the restaurant industry in this region since the COVID-19 pandemic began. As co-owner of Blackwall Hitch (Annapolis, MD and Alexandria, VA), The Blackwall Barn & Lodge (Gambrills, MD), and the all-new Smashing Grapes Kitchen & Wine Bar (Annapolis, MD and Gambrills, MD). King has used the pandemic as a catalyst to innovate and reinvent his restaurants.

Beginning with his work ethic and his unwavering dedication to establishing a culture in which his employees are considered family, his facilities are tended to as castles and his guests are treated like royalty, King has reinvented the team mentality. Over the past seven months, the Titan brands have reimagined their dining spaces, re-written the training playbook and reinvigorated their staff to attack every guests needs with reckless abandon.

Unique and challenging times call for unique and creative approaches to an industry that has operated with the same norms for decades. King has emerged as a leading innovator to change the way the industry thinks and acts. King has implemented new technology to provide a contactless experience - one that is both expected by the guests and welcomed. He has sourced systems that not only make the experience better for the guest, but provides a better working environment for the employee, focused on safety, sanitation, efficiency and savings.

King and Titan Hospitality are making long-term investments in the communities that surround his establishments and in the 350 employees that he has been able to retain throughout the pandemic, a feat he is most proud of. "Our employees are equally as important as our guests, without them we have no business model, our customers can feel that mentality when they dine with us and are extremely appreciative of that mindset.", King said. James King has truly emerged as a Titan in his industry!

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Crofton, MD 21114
410-721-5416
www.titanhospitality.com



FACES OF THE CHESAPEAKE 2020

Anne Arundel Counselor

*Individual, family,
group counseling
children, adolescents*

410-768-

anne.arundel@comcast.net

THE FACE OF STRENGTH

REBECCA MITCH MCKEE

PhD, LCPC,
CFC, BC-TMH

Anne Arundel Counseling, Inc.

For nearly two decades, Anne Arundel Counseling (AAC) has established itself as a dynamic team of seasoned professionals dedicated to providing comprehensive evaluation and treatment to children, adolescents, and adults through individual, family, and group sessions. Under the leadership of Dr. McKee, executive director, clinical/forensic psychotherapist, and board-certified telemental health provider, AAC has solidified its reputation as a premier mental health and wellness practice in the community.

Dr. McKee's expertise has enabled her to create a diverse team of experienced, skilled clinicians who are committed to your well-being and empower you to achieve personal growth in a warm, inviting, supportive atmosphere, which allows you to develop an enhanced, enriched relationship with your provider.

Making your mental health a priority is essential to achieve a balanced, healthy lifestyle. We can help you embark on your personal journey of wellness and provide you with the tools necessary to improve your overall quality of life.

To schedule an appointment at one of our six locations, call 410-768-5988, e-mail info@annearundelcounseling.com, or visit www.annearundelcounseling.com. TeleHealth services are also available statewide.

ANNAPOLIS
49 Old Solomons Island Road, Suite 204
Annapolis, Maryland 21401

GLEN BURNIE
7310 Ritchie Highway, Suite 1009
Glen Burnie, Maryland 21061

BOWIE
4333 Northview Drive
Bowie, Maryland 20716

STEVENSVILLE
101 Log Canoe Circle, Suite C-3
Stevensville, Maryland 21666

CENTREVILLE
633 Railroad Avenue
Centreville, Maryland 21617

TELEHEALTH/VIRTUAL

410-768-5988
info@annearundelcounseling.com
www.annearundelcounseling.com

COLUMBIA
8840 Stanford Boulevard, Suite 1700
Columbia, Maryland 21045



FACES OF THE CHESAPEAKE 2020



**THE FACE OF
REGENERATIVE MEDICINE**

DR. ZVEZDOMIR ZAMFIROV

All Star Pain Management & Regenerative Medicine

ANNAPOLIS OFFICE
166 Defense Hwy, Suite 300
Annapolis, Maryland 21401

GLEN BURNIE OFFICE
1600 Crain Hwy S., Suite 207
Glen Burnie, Maryland 21061

443-808-1808
www.allstarpainmanagement.com

Founded in 2017, All Star Pain Management & Regenerative Medicine has established itself as a pioneer in regenerative medicine, specifically stem cell therapy treatments, in the Annapolis area. Our cutting-edge procedures not only focus on your chronic pain symptoms but also target the underlying orthopedic condition that causes them.

Our founder, Dr. Zamfirov (Dr. Zed), has extensive experience in regenerative medicine and has built a successful practice with the goal of helping his patients obtain relief from arthritis, neck and back pain, sports injuries, and chronic pain due to an orthopedic condition with minimal side effects and downtime. Our treatments are designed to repair injured tissue, and Dr. Zed's innovative, comprehensive approach utilizes your own healing potential as a means of providing pain relief.

At All Star Pain Management & Regenerative Medicine, your well-being is our top priority. We offer treatments that are customized to your individual needs and provide life-changing results.

Schedule a consultation today to learn how you can obtain relief from your chronic pain and regain your previous quality of life.



THE FACE OF WELLNESS

KAREN SCOTT

PA-C, MSHS

All Star Pain Management & Regenerative Medicine

166 Defense Hwy, Suite 300
Annapolis, Maryland 21401
443-808-1808
www.allstarpainmanagement.com

All Star Pain Management is pleased to announce the addition of its new wellness center, which opened in the fall of 2020. At All Star Wellness & Regenerative Medicine, we take a whole-body approach that encompasses diet, exercise, sleep, and other factors that form the foundation of good health.

Our Wellness Specialist Karen Scott works with each patient to develop an individualized treatment plan and provides a variety of services that are customized to meet their specific needs and goals, including weight loss management, IV therapy, peptide therapy, and much more. She has 17 years of experience in pain, wellness, and nutritional medicine and has earned the Top Performer award for overall patient satisfaction for multiple years.

Our founder, Dr. Zvezdomir Zamfirov (Dr. Zed), who opened his practice in 2017 with the mission of providing a comprehensive approach to pain relief, is pleased that Karen has joined his team of professionals to offer wellness options for patients.

To discover how we can help you improve your overall quality of life, schedule a consultation today.



THE FACE OF SOLD

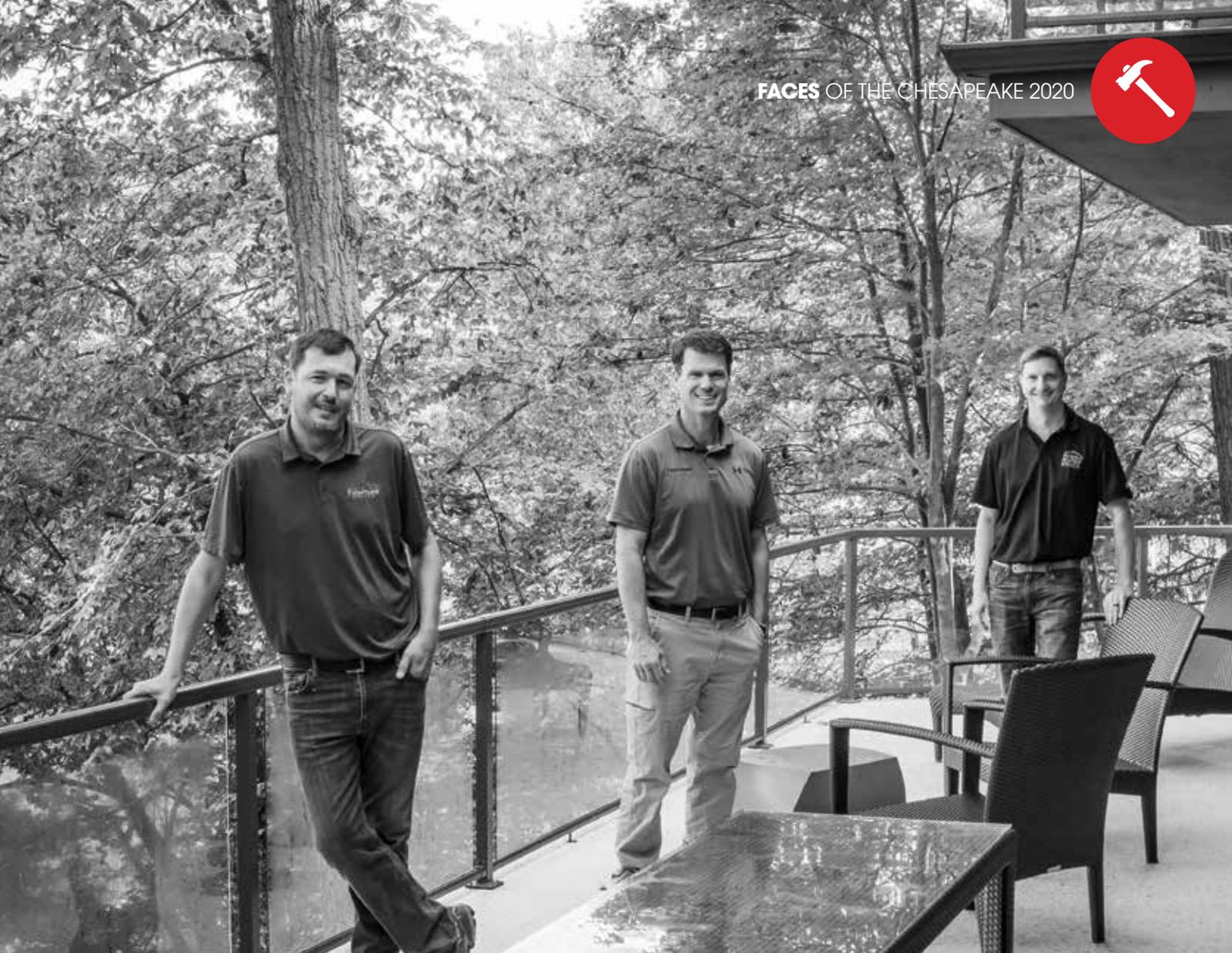
CHANNEY HOMES

List- Stage- SELL
443-249-SOLD
www.ChaneyHomes.com
Jennifer Chaney, CSP, GRI, MBA
Broker of Record- Designer- Owner

There is only one chance for a first impression, and nobody knows it better than 'Chaney Homes'. Founded on the principle: 'Image Sells', Broker, owner & designer, Jennifer Chaney, propelled Chaney Homes into the spotlight, re-defining 'full-service' brokerage. As Broker & designer in one- Chaney's listings reap the benefit of showing to perfection- selling faster & stronger than their competition.

At Chaney Homes, staging is included with every listing- pulling from the company's arsenal of over 5,000 square feet of warehouse space loaded with high-end designer furnishings. Founded at a time when the concept of 'staging' needed defining- Chaney Homes has proven both innovator, and steady leader in today's competitive marketplace. Chaney Homes continues to carve out its niche in today's competitive real estate market as a trendsetter and proven leader. Chaney has assembled an arsenal of top-producing, hand-chosen Realtors, and a full-time, fully-staffed staging department-solidifying its place as a market leader. A purposefully boutique-style brokerage with impressive statistics, experience and education.

61% of Chaney Homes' 2020 listings went under contract in 14 days - or less- at an average 'list-to-sales' price percentage of: 99.8%.



**THE FACES OF
EXTERIOR CRAFTSMANSHIP**

FICHTNER SERVICES

Bob Hanna | Tom Fichtner | Nolan Redd

Fichtner Services Central, Inc.
1872 Betson Ave
Odenton, MD 21113
410-519-1900
www.fichtnerservices.com

Meet our construction management team: Bob Hanna, Tom Fichtner, and Nolan Redd. Shortly after starting the company in 1994, Tom hired Bob and then Nolan to help run the business. Over the years the trio has seen their tool pouches get a little dusty as their desk time and management tasks increase. Bob's focus is now on managing the company's supervisors, crews and vendors for the roofing and siding projects. Nolan specializes in the windows, doors, decks and painting divisions at Fichtner Services. We are not sure what Tom does (other than a little bit of everything)!

Since 1995, Fichtner Services has been providing high-quality, custom home exterior renovations to Annapolis and Anne Arundel County residents. Fichtner is known for its expertise in all of a home's exterior systems. From full exterior replacements to repairs, historic renovations to custom new construction homes, Fichtner has the experience and skills to handle any project small and large. Customer service, value and quality are at the forefront of every project completed by Fichtner.



THE FACE OF DESSERTS

BLUE CRAB CUPCAKES

1580 Whitehall Road,
Annapolis, MD 21409
443-221-7246
bluecrabcupcakes.com

Blue Crab Cupcakes is a boutique bakery specializing in cupcakes, mini cupcakes, weddings, special occasion cakes, and custom cake pops. Their bakery is conveniently located off Route 50 in Annapolis, Maryland.

It's an exciting visit to Blue Crab Cupcakes on Whitehall Road in Annapolis. Local Annapolitan and proprietor Carrie Olish lends her life-long expertise to wonderful delights of deliciousness. If you are in need of a cake for a special occasion, cake pops to surprise a friend or cupcakes to delight your own senses, Blue Crab Cupcakes is up to the task. Carrie and her staff of twenty dedicated employees handle over two hundred weddings per year. Carrie's treats are perfect for any special occasion including weddings, birthdays, anniversaries or to treat yourself and family. Blue Crab Cupcakes is always creating new flavors and textures. Come see the storefront to see what's baking.



THE FACES OF RECOVERY

GEORGE & MARIA PATTERSON ESQ.

Patterson Law

1 Willow Street
Annapolis, MD 21401

4000 Mitchellville Rd., Ste A202
Bowie, MD 20716

301-888-4878 | Pattersonlawyers.com

For as long as we can remember, we've wanted to help people. Recovery for the client is the goal of Patterson Law. George and Maria Patterson help their clients recover from life disrupting events following truck, car, and motorcycle accidents, injuries due to medical mistakes, and injuries from dog bites.

Over 20 years ago, the Pattersons began their legal careers together at the oldest law firm in Prince George's County. They spent over a decade litigating on behalf of the major automobile insurance companies and defending personal injury claims. 100+ jury trials later, they decided to apply their knowledge and experience to help injured people recover and obtain the most fair, just, and equitable results from those insurance companies.

George is board-certified in Civil Law, Civil Pretrial Law, and Truck Accident Law by the National Board of Trial Advocacy. Maria currently serves on local boards including the Anne Arundel County Board of Appeals, Anne Arundel County Judicial Nominating Committee, and the Peer Review Committee for the Maryland Attorney Grievance Commission. Both George and Maria have been designated the "Best of the Best" by Maryland and Washington, D.C. *Super Lawyers*.



**THE FACES OF
REAL ESTATE SETTLEMENTS**

JEHANNE MCINTYRE EDWARDS, ESQ.

Church Circle Title & Escrow, LLC

23 West St. , 2nd Floor
Annapolis, MD 21401
410-269-6488
www.cctitle.net
loandocs@cctitle.net

Jehanne McIntyre Edwards, aka "Jan," is the owner and primary settlement officer for Church Circle Title & Escrow, LLC, a full-service title company that offers residential and commercial settlements for purchases and refinances. Jehanne is assisted by one other attorney and an experienced staff of 5.

Church Circle Title & Escrow is independently owned and operated which means there is an attention to detail and personal accountability to each buyer, borrower, agent and lender. In these uncertain and changing times there is an even greater need for knowledgeable and experienced professionals to guide buyers and borrowers through the highly regulated loan and purchase process.

A lawyer and businessperson for over 30 years, Jehanne also reviews and drafts contracts and leases, prepares deeds and other legal documents pertaining to real estate and property.



**THE FACE OF BANKRUPTCY LAW
ON THE EASTERN SHORE**

ANDIE ROSS ESQ.

The Law Office of Andrea Ross

800-758-9265
129 N. West Street, Suite 1
Easton, MD 21601
AndieRossLaw.com | Andie@AndieRossLaw.com

Bankruptcy attorney Andie Ross has dedicated her practice to providing dignified and tailored solutions to individuals and businesses throughout the region. Andie's goal is to empower her clients, and she can often be heard saying "You've Got Options!" The people who come to her to get out of debt and start a new life are more than just clients – they're her Eastern Shore neighbors and friends, who deserve her personal attention every step of the way. Andie's devotion to her clients has been recognized by the Pro Bono Resource Center of Maryland, Mid Shore Pro Bono, the Maryland General Assembly, the U.S. Congress, and Super Lawyers. The greatest accolades, admittedly closest to Andie's heart, and what makes her the "Face of Bankruptcy" on the Eastern Shore are her 100 five-star reviews on A V V O.

We are a debt relief agency. We help people file for bankruptcy under the Bankruptcy Code



**THE FACE OF
EASTERN SHORE DEBT RELIEF**

GEORGE ROLES, ESQ.

George R. Roles
Attorney & Counselor at Law

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101 South Commerce St., 1st Floor
Centreville, MD 21617
www.groleslaw.com

I have spent my entire legal career helping people, their families, and their businesses climb away from financial despair. Despite what we all hear on the news today about the chugging economy and the happy consumer, financial pressures certainly continue to mount. Folks still struggle, houses fall into foreclosure, businesses fail, and families lose income. Whether it is divorce, unemployment, uninsured catastrophe, or gradual building of debt load, making the decision to file a bankruptcy case can be devastating.

Here at my law firm, we know the lay of the land in debt relief, bankruptcy, and debt settlement. We care, empathize, and treat clients with utmost compassion and understanding. Receptive and responsive, here in Centreville, you'll find no ridicule, and we make no judgments, only personal service and quality advice. Our job? Help people, their families, and their businesses get a fresh start, and we are very proud to have helped thousands of people along the way. Get out of the weeds today. We're happy to help.



**THE FACE OF MID SHORE
REAL ESTATE**

CHUCK MANGOLD JR.

Benson & Mangold Real Estate

410-924-8832 (mobile)
410-822-6665 (office)
chuckmangold.com
chuck@chuckmangold.com

Chuck Mangold, Jr. has been a top producer on the Eastern Shore for 20 years. Chuck joined Benson & Mangold in 2001 after a 13-year career in the retail automobile business. As a 5-star Zillow Premier Agent, he prides himself on being in all things Eastern Shore Real Estate, including inland, waterfront, and commercial properties in Talbot, Queen Anne's, Caroline and Dorchester Counties.

Chuck is a strong supporter of his community. He serves on the Board of Directors for several organizations, including the Academy Art Museum. He has also served as a past board member of Habitat Choptank, The Country School, the Talbot County Chamber of Commerce, and The Mid Shore Board of Realtors.

Chuck, his wife of over twenty years, Lauren, & their three sons Charlie, Robbie, & Peter reside in Easton. Chuck enjoys spending time with his family, boating and fishing.



FACES OF THE CHESAPEAKE 2020



**THE FACES OF
INTEGRATED BEAUTY**

LAUGHLIN PLASTIC SURGERY SKIN WELLNESS MD

Dr. Daniel Laughlin and Kelly Sutter, RN, CANS

127 Lubrano Dr., Suite 102
Annapolis, MD 21401
410-205-5629
www.laughlinplasticsurgery.com

Laughlin Plastic Surgery and Kelly Sutter RN, CANS are collaborating to bring you all your skincare /laser and surgery needs.

Dr. Daniel Laughlin is a Board Certified Plastic Surgeon who specializes in aesthetic plastic surgery. Dr. Laughlin brings more than 2 decades of experience, serving patients from in and around the Annapolis region. Dr. Laughlin is a proud member of The American Society for Aesthetic Plastic Surgery and The John Staige Davis Society of the Plastic Surgeons of Maryland.

Kelly Sutter is a Certified Aesthetic Nurse specialist and holds certification in laser physics. She has extensive experience with cosmetic lasers such as Sciton BBL, Micro-Laser Peel, Halo and Hero. Kelly is a member of The American Society of Lasers in Surgery and Medicine as well as The International Society of Aesthetics and Plastic Surgery Nurses. Kelly is also proud to be a part of the Allergan Medical faculty and an AMI instructor.



**THE FACES OF
COMPREHENSIVE DENTISTRY**

SCOTT FINLAY, DDS & HA LIM, DDS

Annapolis Smiles

1460 Ritchie Highway, Suite 203
Arnold, MD 21012
New Patients: 410-989-7132
Current Patients: 410-757-6681
www.annapolisdentistdds.com

For more than 33 years, Annapolis Smiles has been providing the highest level of dental care for individuals and families in the greater Annapolis area. Dr. Finlay's office offers comprehensive services for children and adults, from routine maintenance and preventive care to dental implants and reconstructive procedures. Dr. Lim joined the Annapolis area dental practice in late 2018. Dedicated to the pursuit of excellence, Dr. Lim commits herself to countless hours of continuing education each year to offer modern, evidence-based clinical treatments and the best possible patient experience.

Dr. Finlay is one of only 75 dentists nationwide to be recognized as an Accredited Fellow by the American Academy of Cosmetic Dentistry. Dr. Finlay has written articles and is featured in books related to Functional Aesthetics and Dental Reconstruction. Annapolis Smiles has been consistently voted the Best Cosmetic and Restorative Dentist in Annapolis thanks in part to its tenured team of caring dental professionals, five-star service and commitment to exceptional care. Please call us today!



THE FACE OF CONFIDENCE

KELLY O'DONNELL M.D.

O'Donnell Vein & Laser

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166 Defense Hwy, Suite 101
Annapolis Maryland 21401
877-461-1564
www.odonnellveinandlaser.com

EASTON
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Easton Maryland 21601
877-461-1564

Kelly O'Donnell, M.D., a Maryland native, is proud to provide her medical and cosmetic patients with the confidence that they are receiving the absolute best care possible. Dr. O'Donnell is a board certified vein specialist with offices to serve both the Western and Eastern Shore in Annapolis and Easton, MD.

Dr. O'Donnell earned her medical degree from the University of Maryland School of Medicine, completing her internship in general surgery at the University Hospitals of Cleveland and her residency in anesthesiology and critical care at Johns Hopkins Hospital. She spent a decade practicing cardiovascular and critical care anesthesia in the Washington, DC area, before turning her focus to vein care.

After being certified as a Registered Vascular Technologist (RVT) and a Registered Physician of Vascular Interpretation (RPVI), Dr. O'Donnell earned board certification in venous disease from the American Board of Venous and Lymphatic Medicine. She is an active member of the American College of Phlebology and the American Society for Laser Medicine and Surgery.



**THE FACE OF PERSONAL AND
PROFESSIONAL REAL ESTATE**

SCOTT SCHUETTER

CENTURY 21 New
Millennium

1730 West Street, Suite 200
Annapolis, MD
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410-900-7668 (Mobile)
www.scottschuetter.com

Personal and Professional ~ I have always focused on people, not houses. It was clear to me from the beginning, that it doesn't matter if a home is 200,000 or 6 million, it is a huge deal for EVERY client. My wife and I joke all the time about it, but I truly feel that I am a psychologist in disguise. Every transaction, whether buying or selling, involves a series of complex personal decisions layered with emotions, finances and stress. My military background and training taught me to be calm in any and all circumstances. Those skills have been finely tuned daily in real estate. When things are most chaotic, it is even more important to be the calm and guiding voice. Buying or selling a house is not the same as calling in an air strike in Fallujah, but to my clients, it may feel like it.

People need to know that their advocate is going to be there for them, has their best interests in mind, and will guide them through one of their most important life decisions. Marketing trends, advertising, community connections, staging a home, market expertise, etc. is obviously a huge part of my business, but in the end it all comes back to people.



THE FACE OF WEALTH & RETIREMENT PLANNING

ELIZABETH BENNETT

CFP[®], MBA

Chesapeake Financial Planning & Tax Services, LLC

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71 Old Mill Bottom Road North #201
Annapolis, MD 21409
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www.chesapeake-financial.com

Elizabeth is a CERTIFIED FINANCIAL PLANNER[®] and a fiduciary working in her clients' best interest.

Elizabeth approaches working with her clients in a consultative partnership. Educating as well as listening to her clients is vital. Beginning with a financial plan, she is able to understand the client and their current situation and help them put a plan in place to achieve their goals. She also incorporates and includes her clients' other advisors, such as estate planning attorneys and CPAs, when necessary. Money and investing are very empowering. Recommending what is in the best interest of each client is a top priority. Elizabeth's vision for her practice is to continue to provide her clients with peace of mind knowing that they have a plan in place. In today's digital age, she is able to help her clients no matter if they are local or across the country. She brings passion to what she does every day.

"A goal without a plan is just a wish." - Antonine de Saint-Exupery.

Family Wealth Management and Strategies • Personalized Recommendations
Asset Allocation & Protection • Wealth Management & Retirement Planning
Income Planning • Divorce Planning • Estate Planning • IRAs & 401(k) Rollovers



**THE FACE OF
COSMETIC INJECTIONS**

ProMD HEALTH

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443-333-4940
www.promdhealth.com

ProMD Health is a state of the art medical facility specializing in non-surgical treatments and procedures to help patients Look and Feel Younger. Dr. Gavrilu and his team of innovative professionals all pride themselves in the most advanced skills and techniques to help their patients Look and Feel great. ProMD Health specializes in cutting edge and in demand procedures including Botox, dermal fillers, laser treatments, PDO thread lift, hormone replacement therapy, facial rejuvenation, vaginal rejuvenation, and body contouring.

They tout some of the most advanced devices such as HydraFacial, Viveve, and Sciton Halo. ProMD Health uses its complete suite of treatments to cater to each patient's unique needs to help them Look Younger on the outside and Feel Younger on the inside. Whether your goals are prevention, treating a skin condition, looking like you did 10 years ago, or feeling like you did 10 years ago, ProMD Health has something for everyone.



FACES OF THE CHESAPEAKE 2020



THE FACES OF COMMITMENT

This image has been edited: Each person was photographed individually.

**REGINA MOODY
SHAUNA CHABOT
MIKE BRADY
ERIC BUSH, MD**

Hospice of the Chesapeake

410-987-2003
www.hospicechesapeake.org

During an unprecedented time in history that is filled with uncertainty and anxiety for so many in our community, Hospice of the Chesapeake has turned 2020 into a time of tremendous growth and commitment.

While pivoting to keep pace with the constant changes brought on by the ferocity of the COVID-19 pandemic, we have cared for almost 600 hospice patients each day, which is a number never seen before in our 41-year history. As well, we expanded care through our Chesapeake Supportive Care program that now includes primary complex illness care, expanded geographically with the acquisition of Hospice of Charles County, launched virtual community outreach and adapted our grief support programs to meet all needs.

Through the expertise, innovation, dedication, and commitment of our team led by Mike Brady, Acting CEO; Eric Bush, MD, RPh, MBA, Chief Medical Officer; Regina Moody, Chief Operating Officer; and Shauna Chabot, Chief Advancement Officer; we have continued to be there when our community needs us most in ways our founders might never have imagined in 1979.



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As Board Certified Oral and Maxillofacial surgeons, Drs. Walzer, Sullivan, Hlousek, Jones and Chambers manage a wide variety of problems relating to the mouth, teeth, and facial regions. Drs. Walzer, Sullivan, Hlousek, Jones and Chambers practice a full scope of Oral and Maxillofacial surgery with expertise ranging from dental implant surgery and wisdom tooth removal to corrective jaw surgery. This also includes techniques designed to rebuild bone structure with minimal surgical intervention and optimal patient comfort. They have focused their practice on creating beautiful smiles and restoring healthy function to the teeth and jaws!

Additionally as Board Certified Oral and Maxillofacial surgeons, Drs. Walzer, Sullivan, Hlousek, Jones and Chambers are the only dental specialty licensed to provide intravenous (IV) general anesthesia in their state-of-the-art office setting. Their practice mission is to provide Excellent Care with Art, Science, and Technology, creating an Outstanding Experience with Compassion, Courtesy, and Respect for all.



Michael J. Labellarte, M.D.



Sarah Reading, M.D.



Stephanie Streb, DNP, PMHNP



Julie Butchart, DNP, PMNHP



Theresa P. Shank, Ph.D.



Magda Rodriguez, Psy.D.



Samuel Greenberg, Psy.D.



Shannon Senefeld, Psy.D.



Laura Frazier, Ph.D.



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The pandemic has increased anxiety, depression, demoralization and feelings of insecurity in children, adolescents and adults. We have all struggled.

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Anne Arundel Gastroenterology Associates provides expert care for disorders of the digestive tract including colon and rectal disease, ulcers, stomach disorders, Crohn’s disease, colitis, irritable bowel syndrome, and liver and pancreatic disease. Our board-certified, fellowship-trained gastroenterologists are committed to providing you the treatment you need which will get you back to your best health.

Colon cancer is the third most common cancer diagnosed in the United States for both men and women. Colonoscopy is the only test that detects and prevents colon cancer. At Anne Arundel Gastroenterology Associates, our 9 board certified physicians perform over 13,000 colonoscopies each year. AAGA gastroenterologists detect precancerous polyps in 42.5% of screening colonoscopies compared to the national standard of 25%. For patients with risk factors such as a personal history of colon polyps, colon cancer, or family history of colon cancer, colonoscopy remains the gold standard in screening for colon cancer. Without risk factors, the American Society for Gastrointestinal Endoscopy recommends colon cancer screening starting at age 50.

AAGA physicians have been consistently voted the top gastroenterologists in Anne Arundel County over the past several years by our patients and peers.



**THE FACES OF RETIREMENT
ON THE EASTERN SHORE**

IRMA TOCE & RACHEL SMITH

Londonderry on the Tred Avon

700 Port Street, Suite 148
Easton, MD 21601
410-820-8732 or 800-752-8732

Londonderry on the Tred Avon CEO, Irma Toce, and Director of Sales and Marketing, Rachel Smith, have been working together for more than five years at the independent-living cooperative community on Maryland's Eastern Shore.

Irma and Rachel believe that a vibrant and active lifestyle coupled with a strong community and sense of belonging is the key to happy and healthy aging. While a move later in life can be challenging, Irma and Rachel have each witnessed the improvement in quality of life residents experience after relocating to Londonderry and engaging in the community.

Irma has been leader for more than 30 years in the aging field and Rachel has extensive experience in senior housing sales and marketing. They both look forward to welcoming new residents and their families to Londonderry's beautiful waterfront campus that features a range of housing options for adults 62 and over.



THE FACES OF ANNAPOLIS AREA CHRISTIAN SCHOOL

BEN & TARA PEDDICORD

Annapolis Area Christian School

Lower School - Annapolis - 410-846-3504
710 Rigely Avenue, Annapolis MD 21401

Middle School - Annapolis - 410-846-3506
716 Bestgate Road, Annapolis MD 21401

Lower School - Severn - 410-846-3505
61 Gambrells, Severn MD 21144

Upper School - Severn - 410-846-3507
109 Burns Crossing Road, Severn MD 21144

www.aacsonline.org • Leaders in Christian Education

Cue the cows! Ben and Tara Peddicord have seven live-in grass mowers on their 40-acre farm--not one of them was willing to mosey into the camera's view during the photo shoot. Farming is in the Peddicord's DNA, dating back to the 1600s when the family arrived from England. Ben, who serves as the Middle School principal at Annapolis Area Christian School (AACS), his wife Tara, and their two daughters, who attend kindergarten on campus at AACS, are not phased by uncooperative cows. "They are motivated by food," laughs Ben. "Every winter, at least one the herd breaks the fence in search of greener pastures. I receive a call from the local precinct informing me that my 600-plus-pound grazer is blocking traffic on Route 2."

Rescuing a lost cow is a metaphor for discipleship. Peddicord softly recites Proverbs 22:6, "Train up a child in the way he should go; even when he is old, he will not depart from it." He turns his attention to his sweet girls, Ellie and Alice, playing by the tractor. "This verse resonates with me first as a father. When we trust divine sovereignty, we are free to parent courageously in harmony with church and school." Guiding a cow back to the safety of the farm is no easy task. Raising children to rely on Jesus in an increasingly secular culture is even more challenging. At AACS, Peddicord and his teachers humbly and prayerfully partner with parents and local churches in the eternal work of equipping the next generation of godly learners and leaders, changing the world one child at a time.



FACES OF THE CHESAPEAKE 2020



THE FACES OF WATERFRONT
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baywoodsofannapolis.com 🏠 🐕

Meet the Williamsons:

Patty and Parker, North Carolina natives, ventured into the Annapolis area via their sailboat named "Second Wind." While keeping their sailboat a few doors down at Bert Jabin Yacht Yard, Patty and Parker discovered BayWoods of Annapolis and were immediately taken by the luxurious waterfront retirement community right on the Chesapeake Bay. BayWoods proved to be close to their sailboat and all of the world class charm that is associated with the surrounding Annapolis area.

"BayWoods became the perfect launch for our retirement adventure," states Parker. "We discovered luxurious, yet affordable accommodations and amenities, access to excellent medical care, local Annapolis entertainment all within easy access to Washington and Baltimore."

"I enjoy walking our dog Briny at Quiet Waters Park across the street," states Patty, who also is an active volunteer in the greater Annapolis community with Hospice of the Chesapeake. This is an active lifestyle filled with adventures every day, all in a pet friendly continuing care retirement community with equity ownership.



**THE FACE OF EXPLORING
YOUR FUTURE**

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High School

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www.archbishopspalding.org

Mr. Dan McGrain, Social Studies Department Chair, shares his love of learning in numerous ways. He teaches World History, Advanced Placement Government and Advanced Placement Macroeconomics. Mr. McGrain moderates the Academic Bowl Team and coordinates an annual trip to the Berkshire Hathaway Shareholders Meeting, which provides an extraordinary experience for Spalding students. "I think the most important part of my job is making sure what I teach is relevant and meaningful to my students. Social studies classes are about explaining the world around us, I work to ensure that students see the connections. Teaching economics is all about helping students develop a clear and factual perspective. I believe good work takes time. Learning is a process, it takes time, work and revision. Learning doesn't happen on my schedule or anyone's schedule, I try to be sure that we are always giving enough time and space for students to build their own knowledge and skills; and then give them many opportunities to share what they've learned."



**THE FACE OF PASSION
AND PURPOSE**

Photo by Perry Carsley

MARY ELLEN CARSLEY

Severn School

201 Water St.
Severna Park, MD 21146
410-647-7700
www.severnschool.com

A professional artist, Ms. Mary Ellen Carsley lives by the philosophy that creativity is a habit of mind. As an Upper School visual arts educator, she encourages her students to develop strong creative habits and embrace every challenge as an opportunity to grow. Ms. Carsley teaches drawing and painting, introduction to architecture, and visual arts principles.

Selected as an expert in the field of architecture by the Malone Schools Online Network and one of four Severn teachers in the program, Ms. Carsley teaches online architecture classes to students across the country, including participating Severn students. MSON allows independent school students to take extension courses outside of their school's curriculum, while teachers like Ms. Carsley share their expertise with the larger educational community.

She also serves as faculty advisor for the Van Eney '09 Fellows Program where she helps students transcend the traditional academic program and pursue a year-long intellectual project that reflects their growing passions.

Living her artistic philosophy each day, Ms. Carsley demonstrates what true creativity looks like, even during times of uncertainty and struggle. She adapted seamlessly to online learning in the spring of 2020 and shifted enthusiastically to hybrid learning in the fall. Ms. Carsley's love of teaching art brings a palpable energy to her classes, whether through the screen or in the studio. "Exploring a new medium of learning together is an adventure. It's not a problem or a limitation. It's only as limited as our creativity."



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Christina Palmer, Associate Broker
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Hello there...I am Christina Janosik Palmer, a career Realtor and Associate Broker, with 27 years of real estate expertise specializing unparalleled marketing and unprecedented customer service.

In 2016, I decided to expand to a team. We are now a strong group of eight team members at the Christina Janosik Palmer Group of Coldwell Banker Residential Brokerage. We are ready to serve you with over 100 years of combined real estate experience. Our clients are more than just clients, they become friends and family that stay friends and family long after the transaction is completed.

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THE FACES OF DETERMINATION

THE ARC

Central Chesapeake Region

Headquarters & Program Operations
1332 Donald Avenue
Severn, MD 21144
410-269-1883
www.thearcccr.org

Jonathan has a great job, great friends, and is working his way to financial independence. And he is determined not to let the pandemic slow that down.

At the beginning of the shutdown, Jonathan took some time off from work to get comfortable with rigid social distancing and stricter hygiene protocols, like showering and washing his clothing immediately after every shift. He was determined to return to work, knowing that he is doing everything he can to keep his roommates and staff healthy.

With the support of his Team Lead and Job Coach, Jonathan returned to work at Defensor Security over the summer. He is determined to help others get comfortable with living, working, and playing in the community as safely as possible.

Since September, Jonathan has helped his friends get jobs, and has taught virtual classes to his peers on maintaining COVID-19 safety protocols.

Jonathan is one of 686 people supported by The Arc Central Chesapeake Region in Anne Arundel County and Maryland's Eastern Shore. At The Arc, we are determined to continue to create a community where people, like Jonathan, have the opportunity to thrive.



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Dr. Elba Pacheco founded Adoro Medical Spa to bring excellence, expertise and an artistic eye to the intersection of surgical eye lifting and non-invasive rejuvenation. After heading The Wilmer Eye Institute's cosmetic service (1997-99), Dr Pacheco decided to settle her practice in the Annapolis area, where she and her family reside, to fully realize her vision.

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Gambrills, MD 21054
410-721-6666

Arundel Mills

7000 Arundel Mills Circle, Suite 200
Hanover, MD 21076
410-553-4850

Mission Escape Rooms (MER) offers a real-life escape experience designed for groups of 2-10 people. During the experience, participants work together to solve puzzles and riddles using clues, hints and strategy. While the customer experience is designed to be fun, MER takes safety very seriously. "MER now offers private bookings only and with contactless check-in options," said owner Jason Cherry. "In addition, all rooms are disinfected between reservations."

MER, which builds a new escape room every five weeks, has been voted #1 by *What's Up? Magazine* readers in the "Customer Service", "Game Play", "Girls Night Out", "Guys Night Out", and "Family Outing" categories for all locations since 2016, voted the "#1 Fun Activity" by *Tripadvisor*, and voted a "Family Favorite" by *Chesapeake Family Magazine* readers since 2018.

As MER enters its fifth year, it's clear that its success is also due to the wide variety of groups that participate. "We not only receive bookings for families and groups of friends, but also for Friendsgiving gatherings, holiday parties, corporate events and more," said Jason. "The Mission Escape Rooms experience truly puts a fun, interactive twist on any type of celebration."



THE FACE OF WEALTH MANAGEMENT

WYE TRUST

www.wyetrust.com

Chris Parks,
Tom Saxton, Talli Oxnam,
Lora Davis (not pictured)
16 N. Washington Street
Easton, MD 21601
410-763-8543

Neil Zurowski
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Baltimore, MD 21229
800-309-8124

Wealth Management and Trust services are offered through Wye Trust, a division of Shore United Bank. Shore United Bank and Wye Trust are not registered broker-dealers.

Wealth management, corporate trustee services and administration and custodian services are all services that Wye Trust offers through Shore United Bank with a caring and professional customer-focused approach tailored to each client's individual needs.

We offer actively managed investments and progressive strategies by partnering with a limited number of established portfolio managers, partnering each client with a tailored solution to best serve their needs. Our specialized partnerships expand our wealth management expertise to a significant team while continuing our commitment to local control and excellent service.

Our approach is to care for our clients in all stages of the wealth management journey. We offer comprehensive financial strategies and exceptional service tailored to meet individual and business needs. Together, our team of experienced Financial Advisors and Certified Financial Planners are dedicated to helping our clients navigate toward their financial goals.

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Tara Frame grew up watching her father provide legal guidance to people in their community for over 50 years! Today, Tara and her team carry on that long tradition by serving many generations of the same families, for thoughtful planning and during times of crisis. The firm provides personalized legal services for wills and trusts, estate planning, elder law, guardianship, probate, long term care and Medicaid planning, family law, and personal injury.

Tara reflects, "It is very rewarding to assist families with some of life's most important decisions and to provide guidance that literally takes the weight off their shoulders."

Tara was recently awarded the *SBA Award for Maryland Attorney Advocate of the Year* and is also recognized as a premier *SuperLawyer*, along with many years of recognition as a "*Best Of Lawyer*" by her local community and media publications! She also believes in giving back to the community in which she lives and works and participates in year-round initiatives through her involvement in Thrive! Arundel.

Today, Frame & Frame is one of the only estate planning firms that offers clients a proprietary platform so that every decision, document, and resource is available instantly. Their exclusive ePlan365™ puts the Plan in Your Hand™.



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Our approach at Prostatif Financial Advisors Group is simple: We provide accountable retirement, tax and estate planning, which we pair with clear and constant personal contact with each of our clients. Our team believes in diversification, along with developing sensible, conservative long-term asset allocation strategies.

We work side-by-side with clients to build complete financial plans, giving them peace of mind as they transition toward retirement.

If you're experiencing a financial transition, you need to move forward with confidence and a team that shares your values and understands your goals. Our goal at Prostatif Financial Advisors Group is to help our clients implement an investment strategy that allows them to maintain their lifestyle throughout retirement, providing an income they will never outlive.

Whether you are thinking about retiring or already in retirement, you need a sound plan to ensure the safety of your investments.



FACES OF THE CHESAPEAKE 2020



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410-849-5151

John Argilan and Debbie Fowler, Indian Creek School Third Grade Team

Indian Creek School third grade teachers John Argilan and Debbie Fowler embody the essence of elementary education. The duo is committed to providing an excellent academic experience for their students in engaging, fun, and innovative ways. Mrs. Fowler and Mr. Argilan keep the "whole student" experience at the center of their teaching. To keep Indian Creek's in-person, virtual, and hybrid students engaged at all times, the teachers have created a fun and inspiring classroom environment. To adhere to health and safety regulations, each teacher uses a large, remote-controlled dump truck for contactless collection of student work. The teachers also created a class blog where students can stay connected through messages, jokes, book reviews, and even videos sharing musical performances. This month through their Ecology studies, students will engineer devices to capture wind energy to propel model vehicles. The inspirational teaching of Mrs. Fowler and Mr. Argilan keeps students connected and engaged.

www.indiancreekschool.org



**THE FACES OF QUALITY, INTEGRITY
& CUSTOMER SATISFACTION**

FENCE & DECK CONNECTION

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Millersville
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Millersville, MD 21108
410-969-4444

www.fenceanddeckconnection.com

Lifetime Maryland residents Jim Rubush & Ben Wolod founded Fence & Deck Connection in 1991, with the addition of Jeffrey Wall as partner in 2013. Since day one, their mission has been clear: "Building Lifelong Clients Through Our Commitment To Excellence." From residential fences and decks to multi-family high rise balcony railing installations, the FDC portfolio speaks unparalleled quality without compromise.

As leaders in the industry, Fence & Deck Connection has received numerous local and national awards — a true testament to their exceptional customer service and craftsmanship. However, the Fence & Deck mission doesn't end once they lay the final board.

Giving back and supporting their communities is deemed just as important as building stunning outdoor spaces. Through their annual holiday drive, many local charitable donations and collaborations, and fundraising sponsorships, they've been able to provide support for Maryland customers who have become an extension of their family.

Fence & Deck Connection is steadfast in their commitment to excellence as they enter this monumental 30th anniversary year—for their employees, for the local community, and for their residential and commercial customers in the Mid-Atlantic region.



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Store Manager | 84 Lumber - Annapolis

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Mike Willey is the new store manager at 84 Lumber Annapolis, and he's excited for his role to grow store sales and manage his new team of associates. 84 Lumber is the nation's leading privately held supplier of building materials, manufactured components and industry-leading services for single- and multi-family residences and commercial buildings.

Mike started with 84 in 2011 at the Cambridge, MD store. He quickly was promoted to Co-Manager in 2012 at the Annapolis store, and in 2014 became Manager at the Curtis Bay location. In September of this year, Mike transferred back to the Annapolis store to continue his stellar management and proven track record of success.

In addition to supplying building materials, 84 Lumber Annapolis specializes in windows, installation and kitchen and bath design services. Mike and his team of experienced associates at 84 Lumber Annapolis can help with services ranging anywhere from building a new deck and replacing windows to designing your dream kitchen and bath.



THE FACE OF SOLAR ENERGY

RICK PETERS

Solar Energy Services

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410-923-6090
www.solarsaves.net

Customer focus, technical expertise, and a long-term commitment to the region have allowed Solar Energy Services to become the leading independent solar power installer in the area. Whether residential or commercial, roof-mount or ground-mount, with or without battery backup – Solar Energy Services (SES) leads the way with great people, current technologies and a commitment to service – all of which goes beyond just their customers.

In his 12 years leading the company, SES president Rick Peters has served as a board member of a regional solar energy trade association (MDV-SEIA), including five years as President. Over that time, Rick has also spent many days walking the legislative halls of Annapolis, Richmond, and D.C., helping educate lawmakers on the opportunities of solar and energy storage while working to advance legislation that promotes clean energy. Rick also frequently presents to local schools on solar technology and clean energy policy.

Of course, Rick always leaves his audience with a message of urgency: If you're thinking about solar, don't wait another minute! Why? Because Sunshine's a Wastin'!



FACES OF THE CHESAPEAKE 2020



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3. Analyze data
4. Create the Plan
5. Present recommendations
6. Implement the plan
7. Monitor the plan

Step Six, "Implement the plan" is the most important part of the financial planning process. Meeting with a financial advisor to gather, analyze data, & make a plan will only be successful if the plan is executed.

We help our clients through every step of the process. We want you to know we're here to support you in all stages of your wealth-management journey. That includes getting to — and across — the finish line of accomplishing your financial goals.



**THE FACE OF
WATERFRONT REAL ESTATE**

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TTR Sotheby's International Realty

m: 1 410 279 9476 o: 1 410 280 5600

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Annapolis Brokerage

209 Main Street | Annapolis, MD

Brad Kappel's extensive knowledge of luxury homes and waterfront properties in the Annapolis area is second to none. With more than \$250 million in sales and 165 waterfront properties sold, he brings over a decade of experience, an eye for detail and a dedication to quality service that few real estate agents can match.

As a third-generation Annapolitan raised on the waters of the Chesapeake Bay, Brad understands the subtle nuances and practical considerations of waterfront living. Brad not only sell's the waterfront lifestyle, he lives it! Brad is a proud member of the Eastport Yacht Club and is passionate about spending time with his family, paddle boarding, fishing, boating and preserving the rivers.

For buyers and sellers alike, Brad combines unparalleled local knowledge with the global power of the iconic Sotheby's brand.

Visit BradKappel.com and tour his Luxury Property Portfolio

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THE FACE OF ACCOUNTING

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TMDL is a full-service Certified Public Accounting and professional consulting practice dedicated to being a part of our clients' success. While we have big firm expertise and experience, we provide a small town touch which personalizes and humanizes our services. We are focused on building relationships with our clients and staying on top of industry changes so that we can not only be innovative, but also provide the best service possible. Simply put, we are fully committed to quality in everything we do.

Our culture is one of community and giving back. The TMDL team regularly volunteers with local nonprofits through board service and special events. We focus on assisting businesses and organizations of all sizes to build stronger internal controls and to steward resources effectively, which will serve our community not only for today but for the future.

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**THE FACES OF HAVEN MINISTRIES
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**MARY JEETER
CHRIS PERKINS**

Haven Ministries

410-827-7194
206 Del Rhodes Ave.
Queenstown, MD
www.haven-ministries.org

Haven Ministries Headquarters Offers Hope

With increased demands for its food pantries and overall services, Haven Ministries has relocated its food pantries and Resource Center to the Haven Ministries Headquarters in Queenstown. Haven Ministries has created a more centralized location to provide services, improving efficiencies for everyone. Two dedicated Haven Ministries employees, Mary Jeeter, Resource Center Manager, and Chris Perkins, Food Pantry Director, work at the Headquarters which assists clients in meeting their needs for food, housing assistance, job placement, and other wraparound services.

Mary sees the desperation of residents who are falling behind with their bills during the recent pandemic and needing a variety of services. Being able to see residents leaving with a glimmer of hope that their needs have been met is the reward of serving her clients. For Chris, relocating Haven Ministries' food pantries to a new centralized operation has improved the task of feeding the community. With a storefront shopping model, clients can now select food items once a month, preserving their dignity and eliminating food waste.



**THE FACE OF
FINANCIAL PLANNING**

ANN C. ALSINA, CFP®

CovingtonAlsina

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For Ann Alsina, principal at CovingtonAlsina, the basic tenets of financial planning are relationships and client education. After working for years in this male-dominated industry while raising children and managing a household, Ann founded CovingtonAlsina in 2012 to further her passion for providing advice to other strong, successful women.

While she works with clients of all genders, her firm is dedicated to helping women overcome the confidence gap in investing. Recognizing that our financial lives have become incredibly complex, CovingtonAlsina offers free to low-cost seminars covering a myriad of topics, such as Adulting 101 and insurance to divorce and retirement. Over the last twelve years, her signature monthly workshop, Women, Wine & Wisdom, has helped hundreds of women with its roundtable discussion format, tackling issues women face in financial planning.

As independent professionals, CovingtonAlsina is free to select the product or brand which best fits a client's need. Working with a fiduciary mindset, they always seek to act in a client's best interest, fostering long-term relationships that extend for generations.



THE FACES OF HEALTHY SKIN

EASTON DERMATOLOGY ASSOCIATES

403 Marvel Court 106 Milford Street
Easton, MD Salisbury, MD

Phone (appointments): 410-819-8867
Phone (general inquiries): 410-819-8867
www.eastondermatology.com

Led by board certified dermatologists Dr. Michael Del Torto and Dr. Donald Stranahan, Jr., the team at Easton Dermatology Associates specialize in diagnosing skin disorders and providing the best treatments available to improve the health and appearance of your skin.

They stay on the cutting edge of their specialty, which includes using the most advanced medications and procedures to treat the medical, surgical, and cosmetic needs of your skin, hair, and nails.

They have received numerous awards and recognitions including the Top Docs, *Best of Eastern Shore Magazine*, *What's Up Magazine's* Top Dermatologist Award and the Talbot County Chamber of Commerce Outstanding Large Business of the Year Award.

Both offices are accepting new patients. Book your appointment today!



THE FACE OF INTERIOR DESIGN

FIONA NEWELL WEEKS

Dwelling & Design

13 Goldsborough St
Easton, MD 21601
410-822-2211
www.dwellinganddesign.com

Fiona Newell Weeks is celebrated for her fearless use of color.

She is drawn to pairing gentle, watercolored tones with sophisticated, juicy punches from nature's palette, like sky blue, fresh tangerine, and lemon yellow. Her clients run the gamut, from modernist city dwellers to country-estate traditionalists.

Inherent in Fiona is the gift to see the finished product before the design process begins. "I can see the end result easily," explains Fiona. "I thrive on the challenge of completely reinventing a space by adding new life with color and texture and even architectural detail."

Since 2008, Fiona has owned and operated Dwelling & Design, a home furnishings boutique in historic downtown Easton, Maryland. Take a casual stroll down Goldsborough Street and you'll instantly be drawn to the colorful vignettes featured in the windows and unique showroom space. The store maintains a loyal following, with clients making regular treks to the Eastern Shore from Annapolis, DC and VA, Rehoboth, Philadelphia and New York.

Fiona's designs have appeared in the likes of Home & Design, Southern Accents, House Beautiful, and Traditional Home.

WHAT'S UP? MEDIA

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