



2022

FACES OF THE CHESAPEAKE

LOCAL INDUSTRY
LEADERS SHARE
THEIR STORIES

Presented by What's Up? Media



THE EASTERN SHORE'S FACE OF TECHNOLOGY



JASON LEE

Jason's Computer Services

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Easton, MD
410-820-9467
office@jcscmp.net
www.jcscmp.net

Some say that technology runs through Jason's veins. Jason Lee founded Jason's Computer Services in 1999 when he saw a particular need for specialized technology services on the Eastern Shore. A childhood Leukemia Survivor first diagnosed late 1984, he was sick for most of his childhood life, in and out of hospitals for almost 3 years. Jason eventually ended up at Children's Hospital in Milwaukee, Wisconsin, where his life would change forever with the ultimate gift of life.

With a less-than-1% chance to live from AML Leukemia, Jason needed an unrelated bone marrow transplant and, luckily, a female donor was found. The operation was a success and completed in late-1987. Jason has been cancer free for 33 years and is the longest living recipient of an unrelated bone marrow transplant with a still-living donor.

For the past 23 years, he has led his area in IT leadership and excellence. Ever since Jason was a young age, he loved anything technology, including computers, video games, cell phones, and networking. Jason is incredibly involved in his local community, its children's futures & local events.

FACES OF THE CHESAPEAKE

What's Up? Media would like to creatively introduce you to exceptional locals throughout the Chesapeake Bay region who are considered experts in their vocations and industries. Within the following pages, you'll meet, face-to-face so to speak, individuals and companies who take pride in offering our readers professional, personal, and courteous service. You'll learn their stories, their callings, and about their businesses. Introducing the Faces of the Chesapeake!

WHAT'S UP? MEDIA

IN ORDER OF APPEARANCE

Jason's Computer Services
David Orso—Berkshire Hathaway Home Services PenFed Realty
The DD McCracken Home Team—Coldwell Banker Realty
Brad Kappel—TTR Sotheby's International Realty
Christina Janosik Palmer Group of Keller Williams Flagship of Maryland
The Fichtner Services Team
O'Donnell Vein & Laser
Chuck Mangold Jr.—Benson & Mangold Real Estate
Jason's Computer Services
The Sandra K. Libby Group—Long & Foster Real Estate
Cornelia C.Heckenbach— Long and Foster Real Estate
RLC Lawyers & Consultants
Londonderry On The Tred Avon
Tricia Wilson—Chaney Homes
Jennifer Chaney—Chaney Homes
Dwelling & Design
Haven Ministries
For All Seasons
Wye Trust
The Law Office of Andrea Ross
Trey Rider—TTR Sotheby's International Realty

ProMD Health
Diane & Crew of Taylor Properties
Atlantic Prime Mortgage
Oral Surgery Specialists
BayWoods of Annapolis
Laura Carney—TTR Sotheby's International Realty
Rod Messick—Berkshire Hathaway HomeServices Homesale Realty
Chesapeake Bay Beach Club
Mueller Homes
First Home Mortgage
CovingtonAlsina
Scarborough Capital Management
Prostatis Financial Advisors Group
The Jaklitsch Law Group
The Law Office of John E. Lindner, P.A.
Chesapeake Financial Planning & Tax Services, LLC
Hospice of the Chesapeake
Easton Dermatology Associates
The Anchor Team of Academy Realty Inc
Erica Baker—TTR Sotheby's International Realty
Maryland Oncology Hematology Annapolis
Radcliffe Creek School

The Arc Central Chesapeake Region
Regenerative Orthopedics and Sports Medicine Annapolis
Harvest Thyme Tavern
Joyce & Associates, LLC
Labbe Family Orthodontics
Nielsen Development Group
Rob Lacaze— Long and Foster Real Estate
HF Advisory Group
Severn School
Murthy Facial Plastic Surgery
The Gunston School
Indian Creek School
Blue Crab Cupcakes
Scott Schuetter— Berkshire Hathaway Home Services PenFed Realty
Kent County Economic and Tourism Development Team
All Star Pain Management and Regenerative Medicine
Annapolis Periodontics
Anne Arundel Counseling, Inc. & Bay Area Christian Counseling
Anne Arundel Gastroenterology Associates
Petitbon Alarm Company
Chesapeake Car Wash
Annapolis Smiles
Annapolis Maritime Museum
Westfield Annapolis



**THE FACE OF REAL ESTATE
THE RIGHT WAY**



DAVID ORSO

Berkshire Hathaway Home Services PenFed Realty

If real estate agents charge about the same fee then why wouldn't you hire the absolute best to represent you? Similar fee with different client outcomes doesn't seem fair. The market has shifted and the stakes have been raised which make it paramount to hire the professional you deserve; the very best in their field. David Orso is celebrating his 20th year in real estate which has led to a curated system for maximum client outcomes for both sellers and buyers. Since 2013, David Orso has been the #1 agent in Anne Arundel County for total real estate sales. This unprecedented accomplishment is wholly due to his CEO level marketing and negotiation skills combined with his deep commitment to superior client outcomes. When asked his secret to year over year elite performance he stated, "When my clients win; I win. Always in that order." This new market requires more than glamour shots and a couple good years during the real estate boom. Now is the time to evaluate your potential real estate representation closely and dig deep into their experience in challenging markets. You deserve the best... so hire the best.

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THE FACES OF MARYLAND REAL ESTATE



THE DD MCCrackEN HOME TEAM

of Coldwell Banker Realty

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Direct: 410-849-9181 | Office: 410-224-2200
www.ddmccrackenhometeam.com

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We are committed to serving as your Real Estate Team for LIFE! Customizing a plan to meet your goals, is our priority! We marry expert knowledge of the Bay region, with a full suite of services tailored specifically to you. Professional, trustworthy and experienced!



Welcome to our newest agents!



Becky Wibberley



Emerson O'Neill

DeeDee McCracken

CEO & Realtor
410-739-7571
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Lisa Barton

COO & Realtor
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Lisa McGrath

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Becky Wibberley

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Emerson O'Neill

REALTOR®
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**THE FACE OF WATERFRONT
REAL ESTATE**



BRAD KAPPEL

Senior Vice President TTR Sotheby's International Realty

Brad Kappel is the #1 Waterfront Agent in Maryland with over \$190 million in waterfront property sales in 2022 including the highest sale ever in Anne Arundel County at \$12 million. Brad's extensive knowledge of luxury homes and waterfront properties in the Annapolis area is second to none. Brad has been serving residents of Anne Arundel County and the Eastern Shore for fifteen years in real estate, home construction, and renovation. Brad's unique experience allows him to offer authentic insight into each property's current condition, value and potential.

Brad is grateful for the clients, colleagues, friends, and family who supported his success throughout his career and contributed to his record-breaking sales in 2022. Brad adheres to the philosophy that "clients deserve nothing short of excellence." From the initial meeting, to navigating important decisions and the final settlement transaction, Brad works diligently to ensure 100% customer satisfaction.

As a third-generation Annapolitan raised on the waters of the Chesapeake Bay, Brad understands the subtle nuances and practical considerations of waterfront living. Brad not only sells the waterfront lifestyle, he lives it! Brad is a proud member of the Eastport Yacht Club and is passionate about spending time with his family, paddle boarding, fishing, boating and preserving the rivers.

For buyers and sellers alike, Brad combines unparalleled local knowledge with the global power of the iconic Sotheby's brand. Visit BradKappel.com and tour his Luxury Property Portfolio.

You Deserve the Best ~ Make *Your* Move with Brad.

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brad.kappel@sothebysrealty.com
bradkappel.com
Annapolis Brokerage
209 Main Street
Annapolis, MD





**THE FACE OF EXTRAORDINARY
REAL ESTATE**



CHRISTINA JANOSIK PALMER GROUP

of Keller Williams Flagship of Maryland

Serving Anne Arundel County and surrounding areas.

Hello there...I am Christina Janosik Palmer, a career Realtor and Associate Broker, with 30 years of real estate expertise specializing unparalleled marketing and unprecedented customer service.

In 2016, I decided to expand to a team. We are now a strong group of ten team members at the Christina Janosik Palmer Group of Keller Williams Flagship of Maryland. We are ready to serve you with over 100 years of combined real estate experience. Our clients are more than just clients, they become friends and family that stay friends and family long after the transaction is completed.

If you need to list or buy a home, experience how easy we make it for you with our knowledgeable guidance and unprecedented service.

We are proud to serve our Community and we are here for you.

Christina Palmer, Associate Broker
Team Leader, The Christina Janosik Palmer Group
Graduate, Realtor Institute
Keller Williams Flagship of Maryland
231 Najoles Rd. Suite 100 | Millersville, MD 21108
Cell - 443-938-3379 | Office 410-729-7700
cjpalm@kw.com





THE FACES OF EXTERIOR CRAFTSMANSHIP



THE FICHTNER SERVICES TEAM

Tom & Christine Fichtner

Fichtner Services Central, Inc. | 1872 Betson Ave | Odenton, MD 21113 | 410-519-1900
www.fichtnerservices.com



These are the Faces of Exterior Craftsmanship. They are the Faces of our installation team. They are also the Faces of hard-work, knowledge, skill, honesty, commitment, pride and integrity. It has been no accident that Fichtner Home Exteriors has been voted by the community for Best Roofing, Siding, Windows and Doors for many years. It is the commitment of these employees that has enabled us to continue to deliver the top-notch level of service and workmanship that the name Fichtner Home Exteriors has become synonymous with for nearly 30 years.

One recent customer was very pleased with her top-to-bottom exterior renovation and said, "I was very impressed with how hardworking all of your guys are, in terms of showing up early, working consistently, and staying until the job was done. I was amazed at how many evenings they would still be working on the roof or siding, well after most people would have gone home. Other than a standard lunch break, these guys worked. Everyone was courteous and pleasant to talk to, and they all took pride in what they were doing."

Over the years Fichtner has become known as the best and most knowledgeable exterior improvement company in the area - the company you can trust to handle all of your exterior needs with the utmost in quality, value and expertise. As a testament to their commitment to excellence and continuing education they have earned the distinctions of being a GAF Master Elite shingle contractor, James Hardie Elite Preferred siding contractor, Marvin Authorized Replacement Window Contractor and Firestone Red Shield contractor. If you are considering an exterior remodel, call the best - Fichtner Home Exteriors.



THE FACES OF CONFIDENCE



Kelly O'Donnell, M.D.

O'DONNELL VEIN & LASER

Kelly O'Donnell, M.D., a Maryland native, is proud to provide her medical and cosmetic patients with the confidence that they are receiving the absolute best care possible. Dr. O'Donnell is a board-certified vein specialist with offices to serve both the Western and Eastern Shore in Annapolis and Easton, MD. Credentials include:

- Medical Degree – UMD School of Medicine
- Internship General Surgery – University Hospitals of Cleveland
- Residency in Anesthesiology & Critical Care – Johns Hopkins Hospital
- Registered Vascular Technologist (RVT)
- Registered Physician of Vascular Interpretation (RPVI)
- Board Certified – Venous Disease – American Board of Venous and Lymphatic Medicine

Complementing Dr. O'Donnell's care and passion for helping patients includes her talented group of medical aesthetic providers! Dr. O'Donnell spared no expense when assembling her team to help round out the cosmetic side of her practice. It has always been Dr. O'Donnell's goal to bring together a team of empowered aesthetic experts; practicing in their individual areas of passion with a commitment to producing outstanding, natural-looking aesthetic results.

Brittany Krautheim, Aesthetic Nurse Practitioner – Graduated with a (second) Master's degree from Georgetown University. Brittany has over 18 years of nursing experience working in Oncology and Obstetrics-Gynecology before transitioning into Medical Aesthetics. Brittany is widely recognized for her extraordinary talents and unique style with treatments such as PDO Threading (Lifts), Dermal Fillers, and aesthetic laser treatments.

Jillian Preston, Aesthetic Nurse Practitioner – Graduated with a Master's degree from the University of Cincinnati. Jill has over 11 years of nursing experience having worked in Oncology and Research for most of her career before transitioning into Medical Aesthetics after receiving her Nurse Practitioner degree. Jill provides patients with a wide range of medical aesthetic service offerings including but not limited to – Cosmetic Injectables, Dermal Fillers, Keralase Hair Restoration, and corrective aesthetic laser treatments.

Jessica Hurley, RN – Graduated with a Bachelor's of Science in Nursing from Chamberlain University with a background in Emergency Medicine. She is currently pursuing her Masters and Nurse Practitioner degree as she continues her education to ensure the utmost of care for both her vein and cosmetic patients. Jess spent her first two years at OVL supporting Dr. O'Donnell and her clinical staff before being invited to join Dr. O'Donnell's ever growing medical aesthetics group also known as "O'Donnell Medical Aesthetics" where she functions in a hybrid role supporting both OVL & OMA patients! Jess is best known for her incredible work with Cosmetic Sclerotherapy, RF Microneedling, and corrective aesthetic laser treatments.

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EASTON
O'Donnell Vein & Laser
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Easton Maryland 21601
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**THE FACE OF MID SHORE
REAL ESTATE**



CHUCK MANGOLD JR.

Associate Broker Benson & Mangold Real Estate

Chuck has been a leading Mid Shore Agent in all price ranges for over twenty years. Chuck joined Benson & Mangold in 2001 after a 13-year career in the retail automobile business. As a 5-star Zillow Premier Agent, he prides himself on being in all things Eastern Shore Real Estate, including inland, waterfront, and commercial properties in Talbot, Queen Anne's, Caroline and Dorchester Counties.

Chuck is eager to lend his expertise to his clients to help facilitate a seamless purchase or sale. When choosing a real estate agent, knowledge, experience, and customer service are of the utmost importance. Chuck brings these and much more to the table. He goes above and beyond to market your property using targeted digital media campaigns, print advertising, high-end photography and 3D virtual tours. His relationships with a vast network of agents and clients helps put your property front and center, as well as quick access to a wide array of inventory to find your dream home. Chuck is armed with a full-time staff, solely dedicated to administrative and marketing support leaving Chuck free to market your home or find your dream home. No matter what stage of the home buying or selling process you are in, Chuck and his team have the resources, and expertise to assist.

Chuck is a strong supporter of his community. He serves on the Board of Directors for several organizations, including the Academy Art Museum. He has also served as a past board member of Habitat Choptank, The Country School, the Talbot County Chamber of Commerce, and The Mid Shore Board of Realtors.

Chuck, his wife of over twenty years, Lauren, & their three sons Charlie, Robbie, & Peter reside in Easton. Chuck enjoys spending time with his family, boating and fishing.

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THE EASTERN SHORE'S FACES OF TECHNOLOGY



{Pictured from Left to Right} Thomas Reese, Jon Sharpe, Jason Lee, Mark Turner, Holley Lee, Brad Bohn, William Lake

JASON'S COMPUTER SERVICES

9231 Centreville Rd, Easton, MD | 410-820-9467 | office@jcscmp.net | www.jcscmp.net



Technology is more important now than ever before. How does technology play a role in your life? Do you wish you made different tech choices along the way? Perhaps to have invested in higher-speed internet service, a better router, or a faster laptop? This year has been a test for us, making consumers think about the future and what role technology will play in it. This is where the role of a Managed Service Provider (MSP) comes into the picture.

Choosing the right MSP can be a difficult decision. Managed Service Providers are a type of company that handles your IT needs, from small to large. Whether you are a small business, three-person law firm, for example, or as large as an ACE Hardware Store with 25 computers and two servers, Jason's Computer Services is the clear MSP choice. With a combined 45 years of experience, the company can solve any problem presented to it.

In addition to being a full-service MSP, Jason's has a full service "showroom" that showcases over 500 brand new computers, including laptops and desktops, including Apple, Dell, HP, and Lenovo. Jason's currently does work for over 90 local businesses on the Shore and over 5,000 residential accounts yearly. Is your current MSP the right choice? On average, we convert three accounts per month that are not satisfied with their current MSP provider. Maybe you're overpaying and do not even know it. Call for a business consultation today. Jason holds a Computer Science Degree from Chesapeake College, including MCSE, MCP, CCNA, A+, and Net + Certificates. Jason's staff also holds specialized certifications. While some might look at cancer as a big setback in life and living with the complications that come as a long term detriment, Jason saw his second chance at life as an opportunity to build a successful business. Jason's Computer Service understands the demands of technology in today's world. It is clear to see why Jason is the Eastern Shore's Face of Technology.



THE FACES OF ANNAPOLIS REAL ESTATE



THE SANDRA K. LIBBY GROUP

Long & Foster Real Estate Forbes Global Properties

Home buying and selling can be difficult and stressful, but it doesn't have to be when you have a results-driven and client-focused team on your side. The Sandra K. Libby Group provides every client with a personal and exceptional concierge service that will guide them through the buying and/or selling process with confidence, attention to detail, and persistence. With over 30 years of experience, we have the contacts, strategy, and vision to be successful in maximizing the return on your biggest investment. We meet the expectations of every client while providing value for the agents who are part of our real estate team. This is just one of the reasons clients return to our group again and again. It is our goal to ensure that our sellers get top dollar. To do this, we have a detailed plan to get our listings ready for the market. The level of preparation, management of repairs, staging, and professional advertisement that we conduct is unparalleled.

Whether you're purchasing your first home or selling your last, we have the resources, designations, and experience to ensure results. The joy of impacting our clients' lives and creating lasting memories is what inspires our team. Our slogan "from the bay to the beach" is indicative of our passion for the Annapolis lifestyle, and our love for the water. This now extends all the way to the beach resorts with our office in Bethany Beach. Sandra Libby, an Associate Broker in Maryland and Delaware, grew up on the Severn River in Severna Park. Originally a Mortgage Banker, she obtained her real estate license in 1988 and transitioned to the Residential real estate side in 1995. As a lifelong resident and avid sailor and boater, she knows the neighborhoods and waterways. She is consistently in the top 1% of all Luxury waterfront agents. It would be our privilege to serve you.

145 Main Street
Annapolis, MD 21401
410-647-8305
410-263-3400
www.sandraklibby.com





THE FACE OF YOUR REAL ESTATE NEEDS IN TALBOT COUNTY



CORNELIA C. HECKENBACH

Long & Foster Real Estate Forbes Global Properties

Originally from Germany, Cornelia moved to Talbot County with her family and quickly became one of Talbot County's leading agents.

Sophisticated, warm, and accomplished, her real estate successes range from starter homes to stunning multimillion-dollar waterfront estates, farmland and new construction.

Motivated to understand her client's needs, she expertly pairs a natural listening ear with 30+ years of unparalleled international expertise. With award-winning results and passion for the beauty of the Eastern Shore, her clients quickly come to know Cornelia's integrity, leading-edge marketing talent, persuasive advocacy, and exceptional skill at the negotiation table.

Cornelia trains her champion Labrador Retrievers, bred from European lines and competes nationally. She enjoys spending time with family on her waterfront farm and cooking farm to table meals.

With dedication and business savvy, Cornelia leads sellers to top-dollar results, and buyers to the home of their dreams.

Contact Cornelia at 410-310-1229 or visit website StMichaelsMdWaterfront.com.

410-310-1229
109 S Talbot Street
Saint Michaels, MD 21663
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info@CorneliaHeckenbach.com





THE FACES OF MARYLAND'S BANKRUPTCY COUNSEL



TATE & CAMI RUSSACK

RLC Lawyers & Consultants

301 4th Street, Suite A-2, Annapolis, MD 21403
8737 Brooks Dr. Suite 107, Easton, MD 20601
410-505-4150 | russacklaw.com

RLC's attorneys Tate and Cami Russack have been helping Marylanders from Offices on the Eastern Shore in Easton and in Annapolis since 2000.

RLC's experienced and respected Bankruptcy & Debt Relief practice can help you with personal or business negotiations, restructuring and when necessary, all the Protection in Bankruptcy.

We know that Your finances are unique. We take the time to listen and understand your situation to offer the right solution to achieve your goals. All of us at RLC always return calls promptly so you have the right answer.

With RLC, You have a true advocate to assist you in keeping a sound financial footing. And, we help your Business succeed. Whether it's a new company, a large purchase, contracts, negotiation or restructuring debt, RLC has the expertise to help you.

You can depend on great people, effective solutions & great communication at RLC. Give Tate or Cami a call 410-505-4150.



IRMA TOCE & RACHEL SMITH

Londonderry on the Tred Avon

700 Port Street, Suite 148
Easton, MD 21601
410-820-8732 or 800-752-8732

CEO, Irma Toce, and Director of Sales and Marketing, Rachel Smith, have been part of the Londonderry Team for more than six years.

Londonderry is an independent living cooperative for adults 62+ located on the banks of the Tred Avon River in historic Easton, Maryland. Irma, Rachel, and the Londonderry Team believe that a vibrant and active lifestyle, coupled with a strong sense of community, is the key to happy and healthy aging. Most residents experience a significant improvement in their overall wellness and quality-of-life after moving to Londonderry.

Irma has been a standout leader in the senior housing field for more than 35 years, and Rachel has extensive experience working in senior housing sales and marketing. Irma, Rachel, and the entire team look forward to welcoming new residents to Londonderry on The Tred Avon.



THE FACE OF MARKET MOVER



TRICIA WILSON

Tricia Wilson, GRI, Realtor®
410-404-2033
443-249-SOLD - Press 6
Chaney Homes
206 Old Love Point Rd
Stevensville, MD 21666



Tricia Wilson, top producing agent for Chaney Homes, serves five eastern shore counties (Queen Anne, Caroline, Kent, Dorchester & Talbot) and Anne Arundel with excellence. Every transaction is a journey, and Tricia navigates her clients with an empathetic hand throughout what can be an overwhelming process. Tricia makes it a point to walk along side her clients from the initial meeting to the settlement table offering sound advise, personalized attention and extensive market knowledge.

Tricia credits her more than 20 years of marketing experience as powerful tool in her arsenal giving her—and ultimately her clients—a competitive edge in the marketplace. Coupled with that is her ability to offer superior staging services provided to all her clients by her groundbreaking brokerage, Chaney Homes, the first local brokerage to offer full staging exclusively to their clientele. It's a powerful punch that delivers results.

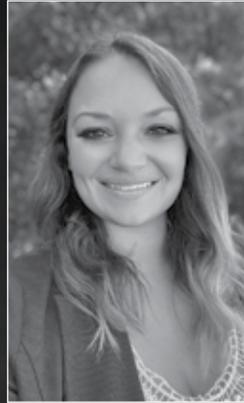
Based on beautiful Kent Island where she also lives with her husband of 20 years, her twin boys and her 3 dogs, when not selling the 'Shore Life' she's living it. Tricia enjoys every opportunity she gets to hop on the boat with her 'triplets' (referring to her husband and twin boys) who are avid outdoorsmen always searching for their next adventure. Whether it's fishing, crabbing or hunting, Tricia will join them, cherishing every memory they make as a family.



Jennifer Chaney, CSP, GRI, MBA
Broker- Owner- Designer



Joelle Dolch



Janice O'Donnell, GRI



Jeanne Kent



Cher Lamb



Tricia Wilson, GRI



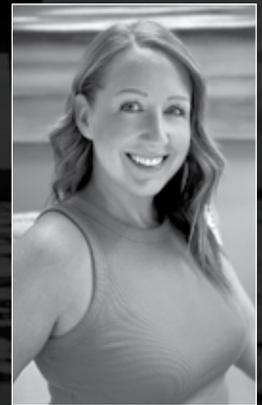
Karoline Kent



Jenyne Ward



Carol Delayo



Jennifer Wittmer

CHANNEY HOMES

List- Stage- SELL
443-249-SOLD
www.ChaneyHomes.com
Jennifer Chaney, CSP, GRI, MBA
Broker of Record- Designer- Owner



Chaney Homes- is both real estate brokerage and staging company, in one.

Voted: 'Best Residential Real Estate Brokerage' the last 6 years running, by 'What's Up Eastern Shore magazine, Chaney Homes design crew exclusively stage only Chaney Homes listings; an 'all-included' service. Armed with over 5,000 square feet of high-end furnishings personally selected by Chaney to propel their listings to the top of buyer's wish-lists.

Image SELLS! In Today's shifting marketplace, staging 'sets the scene' for as lucrative a sale as possible. List- Stage-SELL with Chaney Homes.



THE FACE OF INTERIOR DESIGN



FIONA NEWELL WEEKS

Dwelling & Design

13 Goldsborough St | Easton, MD 21601

410-822-2211

www.dwellinganddesign.com

Fiona Newell Weeks is celebrated for her fearless use of color.

She is drawn to pairing gentle, watercolored tones with sophisticated, juicy punches from nature's palette, like sky blue, fresh tangerine, and lemon yellow. Her clients run the gamut, from modernist city dwellers to country-estate traditionalists.

Inherent in Fiona is the gift to see the finished product before the design process begins. "I can see the end result easily," explains Fiona. "I thrive on the challenge of completely reinventing a space by adding new life with color and texture and even architectural detail."

Since 2008, Fiona has owned and operated Dwelling & Design, a home furnishings boutique in historic downtown Easton, Maryland. Take a casual stroll down Goldsborough Street and you'll instantly be drawn to the colorful vignettes featured in the windows and unique showroom space. The store maintains a loyal following, with clients making regular treks to the Eastern Shore from Annapolis, DC and VA, Rehoboth, Philadelphia and New York.

Fiona's designs have appeared in the likes of Home & Design, Southern Accents, House Beautiful, and Traditional Home.



Pictured left to right: Jack Gottschalk, and Peter Grim

PETER GRIM

Haven Ministries

P.O. Box 44
Chester, MD 21619
410-827-7194
Haven-Ministries.org

Meet Peter Grim, who has recently accepted the role of Executive Director of Haven Ministries. Grim has years of experience in executive leadership. Jack Gottschalk, Haven Ministries Board President (also pictured) states "Peter's nonprofit experience includes faith-based startups and positions that cover the critical skill sets needed for the future of Haven Ministries".

Hope Warehouse, open to the public at deeply discounted prices on furniture, appliances and household goods, uses revenues to provide HOPE and AWARENESS in Queen Anne's County and assists neighbors in need with furniture, appliances and 'Customer Service Job Training' to help trainees secure jobs in the future.

Love shapes the ministry, transforms people, and hope prevails at Haven Ministries. In addition to Hope Warehouse, Haven Ministries operates a Homeless Shelter, Resource Center, Food Pantry, Thrift Store, and a Food Pantry Truck. Haven Ministries relies upon a volunteer base to run its programs. To volunteer please call 410-827-7194 or visit Haven-Ministries.org.



THE FACES OF RESILIENCE



FOR ALL SEASONS

SINCE 1986

Offices in Easton, Cambridge,
Chestertown, Denton, Stevensville, and Tilghman
Main: 300 Talbot Street
Easton, MD 21601
410-822-1018
Forallseasonsinc.org

Mental Health challenges, sexual assault, abuse, and trauma are a reality for many people in our community. Not everyone wants to discuss these topics, yet we all hope they are being addressed. Today, over 85 For All Seasons staff members are the Faces of Resilience, providing the highest quality mental health and victim services to children, adults, and families across the Eastern Shore Region. Our team of specialists offers therapy, psychiatry, and victim services in both English and Spanish. We accept all insurances and serve all clients regardless of one's ability to pay. Our mental health and sexual assault crisis hotlines are available 24-hours, 365 days a year. The decision to seek mental health support is an empowering step toward healing, and the results can be life-changing. For All Seasons proudly supports our resilient community members on their journey to wellness.

WORLD WAR II

KOREA

THE FACE OF WEALTH MANAGEMENT



WYE TRUST

Lori Smith, Talli Oxnam, Chris Parks; (seated)
Neil Zurowski, Lora Davis, Tammie Schnable,
Tom Saxon (standing)

16 N. Washington Street | Easton, MD 21601
410.763.8543

1101 Maiden Choice Lane | Baltimore, MD 21229
800.309.8124

www.wyetrust.com

Wye Trust offers wealth management, trust administration, and nationwide corporate trustee services through Shore United Bank N.A. with a professional approach personalized to each client's individual needs.

Our methodology is to care for our clients in all stages of their financial journey. We offer comprehensive strategies and exceptional service tailored to meet individual and business needs. Together, our team of experienced Financial Advisors and Certified Financial Planners are dedicated to helping our clients navigate toward their goals.

Guidance from a financial professional can make all the difference. Contact us today to see how we can help you, your family and your business.

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Bankruptcy attorney Andie Ross has dedicated her practice to providing tailored solutions to individuals and businesses throughout the region. The people that retain her to get out of debt and start a new life are more than just clients – they are her Eastern Shore neighbors and friends, who deserve her personal attention every step of the way. Andie welcomes all inquiries and provides a free and confidential consultation to review Bankruptcy, Debt Consolidation, and Debt Settlement options. She represents debtors and creditors of all sizes and is currently representing creditors in the Boy Scouts of America bankruptcy case in the District of Delaware and the Revlon Inc. case in the Southern District of New York. Andie's devotion to her clients has been recognized by the Pro Bono Resource Center of Maryland, Mid Shore Pro Bono, the Maryland General Assembly, the U.S. Congress, and Super Lawyers. The greatest accolade, admittedly closest to Andie's heart, and what makes her the "Face of Bankruptcy Law" on the Eastern Shore are her 125 five-star reviews on AVVO.

We are a debt relief agency. We help people file for bankruptcy under the Bankruptcy Code.



TREY RIDER

TTR | Sotheby's International Realty

443.786.0235
trey.rider@sothebysrealty.com
treyrider.com



Trey Rider is a leader in luxury real estate on Maryland's Eastern Shore. As a vice president at TTR Sotheby's, Trey offers his clients exclusive knowledge and insight into all aspects of waterfront homebuying and selling derived from almost 20 years of real estate and finance experience. From considerations such as Shoreline Revetment to Critical Area requirements, Trey navigates the nuances of waterfront real estate with ease and expertise.

An Eastern Shore native, Trey's no stranger to waterfront living himself. He grew up on the water and resides waterfront with his wife and two kids in Easton. Most of his free time is spent on the river—he holds his Captain's license, is an avid boater and fisherman, and is a member of the Chesapeake Bay Yacht Club.

Just as luxury is synonymous with Sotheby's, waterfront real estate is synonymous with Trey Rider. Visit treyrider.ttrsir.com to view Trey's luxury portfolio.



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Diane & Crew of Taylor Properties understands that buying or selling a home is more than just a transaction: it's a significant financial and emotional investment. That's why our team of real estate professionals is dedicated to providing exceptional, valuable, personalized service to all of our clients. We take great pride in the relationships we build and always work relentlessly on our client's behalf to help them achieve their real estate goals.

Our philosophy is simple: clients come first. We pledge to be in constant communication with our clients, keeping them fully informed throughout the entire buying or selling process. We believe that if you're not left with an amazing experience, we haven't done our job. We don't measure success through achievements or awards, but through the satisfaction of our clients.



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NMLS ID : #1438562



Atlantic Prime Mortgage is ready to assist new clients with all of their mortgage endeavors while providing personalized customer service. Since our company's launch in October of 2015, we have built a strong team with a proven track record of success. Atlantic Prime Mortgage consists of an experienced well-rounded staff with multiple loan officers and other support. Our three managing partners David Jones, Wes Tower, and Scott Dostal have each been in the industry for 20+ years and oversee the company's daily operations. Wes and David currently run the Annapolis location, Scott is head of our Coastal Delaware Beach office, which opened its doors in 2020.

Are you looking for a lender you can have confidence in today? You can count on us at Atlantic Prime Mortgage every time. Each buyer and situation we address is unique. We are prepared to tailor to the needs of our customers and are easily able to pivot in order to accomplish everyone's goals in a timely manner. Customer Service is number one when choosing Atlantic Prime Mortgage and we continue to build lasting relationships. We pride ourselves in offering enjoyable stress-free experiences. Our offices are open seven days a week and we are always free to answer questions that may arise during the lending process. The Realtors we work hand in hand with everyday have the confidence in our process, which consistently leaves the customer at ease. Going the extra mile to ensure communication is open across the board, is key to a successful and happy transaction.

THE FACES OF DENTAL IMPLANTS & ORAL SURGERY



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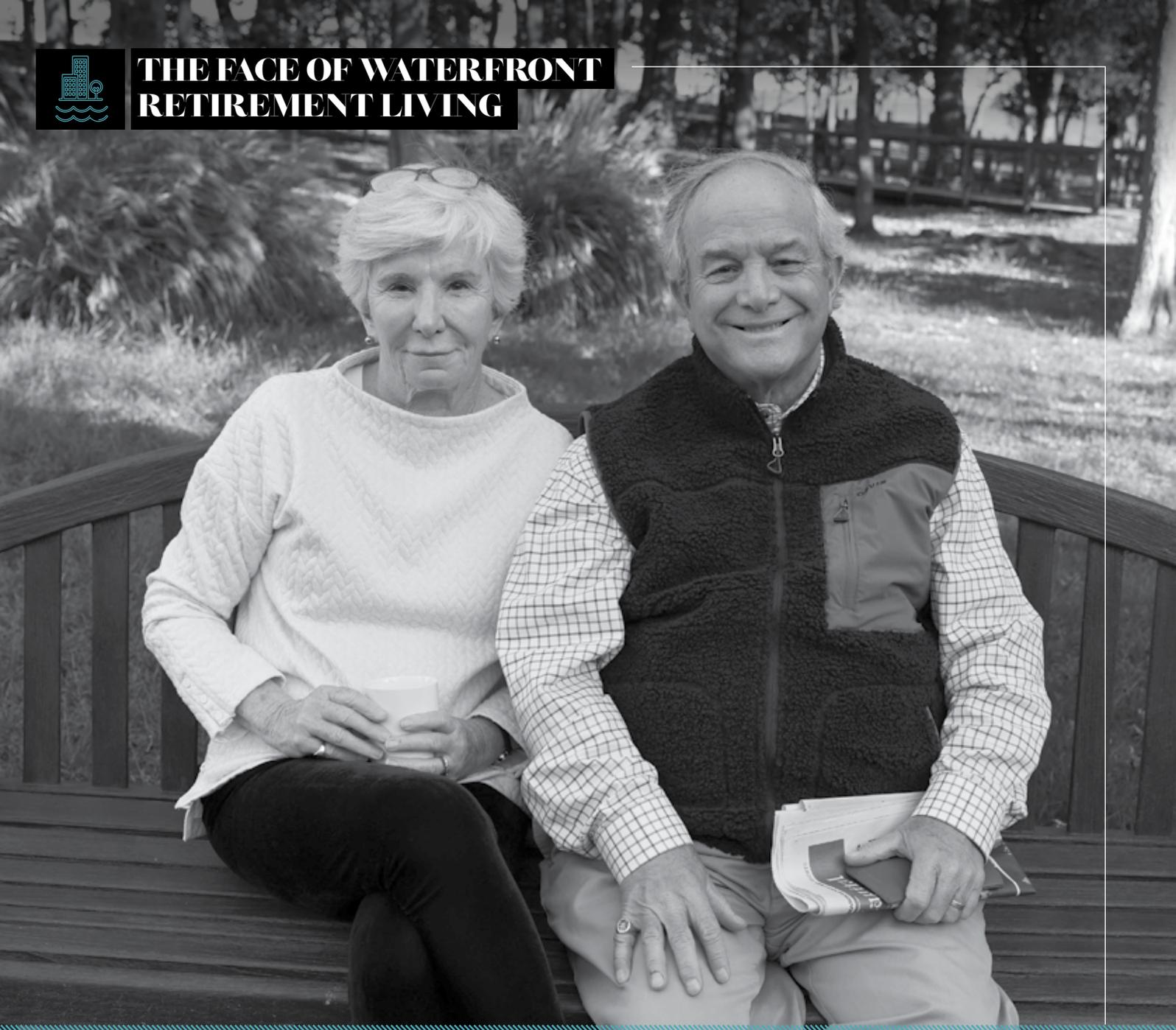
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As Board Certified Oral and Maxillofacial surgeons, Drs. Walzer, Sullivan, Hlousek, Jones and Chambers manage a wide variety of problems relating to the mouth, teeth, and facial regions. Drs. Walzer, Sullivan, Hlousek, Jones and Chambers practice a full scope of Oral and Maxillofacial surgery with expertise ranging from dental implant surgery and wisdom tooth removal to corrective jaw surgery. This also includes techniques designed to rebuild bone structure with minimal surgical intervention and optimal patient comfort. They have focused their practice on creating beautiful smiles and restoring healthy function to the teeth and jaws!

Additionally as Board Certified Oral and Maxillofacial surgeons, Drs. Walzer, Sullivan, Hlousek, Jones and Chambers are the only dental specialty licensed to provide intravenous (IV) general anesthesia in their state-of-the-art office setting. Their practice mission is to provide Excellent Care with Art, Science, and Technology, creating an Outstanding Experience with Compassion, Courtesy, and Respect for all.



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HOWDY AND LIZ FREEDLANDER

Bay Woods of Annapolis

7101 Bay Front Drive
Annapolis, MD 21403
443-837-1208

baywoodsofannapolis.com

Howdy and Liz Freedlander moved to Baywoods of Annapolis after 44 wonderful years in Easton on the Eastern Shore of Maryland. It was time to shed the responsibilities of home ownership and be nearer daughters in West Annapolis and northern Baltimore County.

On a pilgrimage to look at Continuing Care Retirement Communities, they stopped looking after visiting BayWoods, their first destination. They loved the location on the Bay, the friendly feel and the many amenities and activities of a comfortable, yet sophisticated waterfront retirement community. "We've made new friends with whom good laughs and interesting conversations are always available," says Liz.

BayWoods also provides easy access to cultural activities in Annapolis, Baltimore and Washington. Also, continuing their active civic participation so important to them in Easton, Howdy joined the Historic Annapolis board and the advisory council of the Luminis Health Foundation, while Liz became a member of BayWoods' corporate board and the Hospice of the Chesapeake Foundation. "Avenues for every interest: non-profit missions, art, music, theatre and, of course, access to the Bay are here for everyone.

"This is our home and a great choice for us," Howdy said. "The Land of Pleasant Living surrounds us."

**THE FACE OF REAL ESTATE
EXPERIENCE & SUCCESS**



LAURA CARNEY

TTR | Sotheby's International Realty
Vice President

17 Goldsborough St
Easton, MD 21601
410-310-3307
lcarney@ttrsir.com
lauracarney.com



Laura Carney's extensive knowledge of the Eastern Shore real estate market is second to none.

A Vice President of TTR Sotheby's International Realty and native of Talbot County, Laura has witnessed the many changes and growth over the last several decades. Her insight and in-depth understanding of the area is critical in guiding both buyers and sellers.

For over thirty years in the industry, Laura has worked not only on the shore, but also in the fast-paced markets of the DC metropolitan area. Laura's professionalism, unmatched ethical approach, and unwavering dedication to her clients' success, is what makes her one of the leading agents in Talbot County. Combining her local knowledge with TTR Sotheby's International Realty's global network and reach brings an incredible dynamic to the Eastern Shore.

Laura is very active in the community and is a member of Talbot Country Club, Talbot County Garden Club, Miles River Yacht Club, and served on the Board of Directors at Talbot Humane. She enjoys golf, boating, travel, and her many rescued pets.



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COMPANY BY
CULTIVATING
GREAT PEOPLE**



ROD MESSICK

**Chief Executive Officer
Berkshire Hathaway
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Annapolis Office
77 Main Street
Annapolis, MD 21401
410-505-9700



My Navy experiences provided many valuable leadership lessons, but one that stands out in my work at Berkshire Hathaway HomeServices Homesale Realty is that nothing beats an organization that has a strong esprit de corps. The biggest ships, fastest planes, and quietest submarines don't make a strong Navy, great people do. The same can be said of any company. We are only as strong as the agents and employees who choose to represent Berkshire Hathaway HomeServices Homesale Realty. We are great because our people are great." – Rod Messick, CEO of Berkshire Hathaway HomeServices Homesale Realty.

That's the genuine foundation of Berkshire Hathaway HomeServices Homesale Realty. Yes, we're here to help agents grow their business and build the careers that they want to have, but more importantly, we ensure they enjoy a more fulfilling life at work and at home. It is under this spirit of culture cultivation that has allowed Rod to spearhead expansions in every geographic region Homesale serves, welcoming 6 new offices since 2018.

THE FACES OF HOSPITALITY



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Through the years, one detail has remained the same: their staff. The Beach Club has created a family-like atmosphere for its devoted 200+ employees. Everything that they do and every event is treated with unparalleled levels of service and dedication.

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Mueller Homes

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Paul Mueller, Jr. believes that building a luxury custom home is all about the experience! He reflects, "Your home is a reflection of your lifestyle, your family, and perhaps even your success. We are honored to serve as a trusted partner to create this once-in-a-lifetime experience."

Paul Mueller, Jr. and the team at Mueller Homes have been serving the most discerning clientele for over 30 years. The team is most notably recognized for their solid foundation of core values, exceptional quality, and handcrafted custom details.

Mueller has been recognized, locally and nationally, as a leader in the industry. The firm has received awards from industry associations, been featured in luxury magazines, and even published a book on the subject, entitled "Designing & Building Your Dream Home: How to Create an Experience You'll Love to Remember," which is available on Amazon. This publication describes their unique approach to working collaboratively with architects and interior designers to enhance the customer journey.

To learn more about Mueller Homes or to schedule a design consultation, visit www.MuellerHomes.com

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First Home Mortgage

First Home Mortgage
Matt Nader, Branch Manager
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Annapolis, MD 21401
mnader@firsthome.com
www.firsthome/matt-nader



Matt Nader manages the First Home Mortgage office in Annapolis, MD and thoroughly enjoys originating loans and working directly with customers. With over 16 years of experience, Matt has helped over 3,000 families with their home financing and closed over 1.4 billion in transactions.

Matt's business is comprised of 4 values: Customer Service, Integrity, Transparency, and Market Knowledge. Matt takes a different approach to mortgage originations; he really takes the time needed to dive into the client's financials to help them structure the financing of their new home. He is constantly learning and educating himself to ensure he can offer the best mortgage products to the consumer. His unparalleled customer service and devotion to his business is what set him apart from his competition. He is committed to serving his clients and always being available for any need they may have.

The Annapolis Office is comprised of 4 managing members with a combined 80 years' experience. In 2021, the team closed 1,964 units for a cumulative total of 860 million. Unlike big banks, Matt and his team are all local loan officers. They will be with you every step of the way and are available to you any time you need, including nights and weekends. Your home loan will be processed, approved, and closed locally.



THE FACE OF FINANCIAL PLANNING



**ANN C.
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Investment advice offered through Great Valley Advisor Group (GVA), a Registered Investment Advisor. Great Valley Advisor Group and CovingtonAlsina are separate entities.

*"For women, financial independence is a matter of necessity."
- Carrie Schwab-Pomerantz, board chair and president of Charles Schwab Foundation, Managing Director Charles Schwab & Co.*

Ann C. Alsina couldn't agree more. Ann founded CovingtonAlsina in 2012 to provide solid financial advice to strong, successful women. Since then, Ann's clientele has grown to include clients of all genders in a variety of financial positions.

"My goal is to overcome the confidence gap in investing and planning for the future," said Ann. As a Certified Private Wealth Advisor™ professional, Ann has the training, experience, and, equally as important, the compassion to help people. Whether it's her Second Saturday Workshop, Women, Wine & Wisdom, or her other seminars, Ann and her team at CovingtonAlsina want to provide access points to financial planning.

As independent professionals, CovingtonAlsina is free to select the product or brand which best fits a client's need. Working with a fiduciary mindset, they always seek to act in a client's best interest, fostering long-term relationships that extend for generations.

THE FACE OF INVESTMENT MANAGEMENT



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Our approach at Prostatitis Financial Advisors Group is simple: We provide accountable retirement, tax and estate planning, which we pair with clear and constant personal contact with each of our clients. Our team believes in diversification, along with developing sensible, conservative long-term asset allocation strategies.

We work side-by-side with clients to build complete financial plans, giving them peace of mind as they transition toward retirement.

If you're experiencing a financial transition, you need to move forward with confidence and a team that shares your values and understands your goals. Our goal at Prostatitis Financial Advisors Group is to help our clients implement an investment strategy that allows them to maintain their lifestyle throughout retirement, providing an income they will never outlive.

Whether you are thinking about retiring or already in retirement, you need a sound plan to ensure the safety of your investments.

THE FACE OF PERSONAL INJURY LAW



CHRISTINE MURPHY

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John Lindner, a 1991 graduate of The University of Baltimore School Of Law opened his own firm in January 1994. During the last 30 years he has represented a variety of business clients in the state of Maryland and has earned a sterling reputation for honesty and integrity with his clients. John is an active supporter of both the St. Jude's Children's Hospital and Shriners Hospital. He has been married for 36 years and enjoys the time he gets to spend with his family.

For over three decades, the Law Office of John E. Lindner, P.A. has been committed to unwavering legal and ethical standards that provide the highest quality of professional litigation and collection services for our business clients.

We provide client services that span the full life cycle of accounts receivable, including customizable recovery solutions that deliver exceptional customer service, clear communication, and full compliance that drive positive bottom-line results. Our experienced and professional team performs within established legal boundaries and becomes an extension of your management strategy.



ELIZABETH BENNETT

**Chesapeake Financial Planning
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www.chesapeake-financial.com

Elizabeth is a CERTIFIED FINANCIAL PLANNER® and a fiduciary working in her clients' best interest.

Elizabeth approaches working with her clients in a consultative partnership. Educating as well as listening to her clients is vital. Beginning with a financial plan, she is able to understand the client and their current situation and help them put a plan in place to achieve their goals. She also incorporates and includes her clients' other advisors, such as estate planning attorneys and CPAs, when necessary. Money and investing are very empowering. Recommending what is in the best interest of each client is a top priority. Elizabeth's vision for her practice is to continue to provide her clients with peace of mind knowing that they have a plan in place. In today's digital age, she is able to help her clients no matter if they are local or across the country. She brings passion to what she does every day.

"A goal without a plan is just a wish." - Antonine de Saint-Exupery.



THE FACES OF HEALING AFTER LOSS



**SARAH KERNAN
AMY ARONSTAMN
BRIAN BERGER
CASEY DRESSEL**

Hospice of the Chesapeake

Chesapeake Life Center
888-501-7077
www.chesapeakelifecenter.org

Living with the loss of loved ones has never received more focus than in the wake of the pandemic. The purpose-driven work of those who help grievers heal from loss has come to the forefront along with a new universal focus on mental health. For your hometown hospice, Hospice of the Chesapeake, that light shines brightly on our grief support team in the Chesapeake Life Center.

Not only were people struggling to cope with the death of their loved ones, but they were often having to do it alone. There also has been a rise of deaths from substance misuse and suicide. The Chesapeake Life Center team is doing all they can to break through the walls of isolation, using trauma-informed skills and individualized grief support to let grievers know they are never alone.

Fostering a healthy grief experience for individuals and families no matter where they are in their journey with loss is essential to improving resilience, wellness and health inequities in communities. Led by Director Brian Berger, this team of uniquely trained professionals strives to provide a safe, healing place for grievers to share their story, learn coping strategies, and to honor and remember loved ones. These are some of the Chesapeake Life Center team: The Faces of Healing After Loss in our community.

**THE FACES OF
HEALTHY SKIN**



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JACK PAPALEONTI

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"It's easy to reach into your pocket and give some cash for a good cause, but I take the most pride in truly helping people do better and be better." It is no different when it comes to helping his clients realize their home ownership goals. It takes a wealth of knowledge and experience to successfully navigate today's real estate environment.

Academy Realty and The Anchor Team, led by Jack, works hard to ensure seamless transactions for their clients while also maintaining a high level of commitment towards philanthropic goals. With Jack at the helm, Academy Realty has completed over 800 transactions throughout the years while supporting several great causes along the way. Jack's commitments include Shop With A Cop through the Annapolis Optimist Club, President of the Annapolis High Sports Boosters Club and Parish Council Member at Ss. Constantine & Helen Greek Orthodox Church. Through his work and volunteer efforts, he helps to grow strong communities by being present and giving back. Watching others realize their own success is what keeps him smiling, "...the more you give, the more you get."



ERICA BAKER

Associate Broker
TTR Sotheby's International Realty

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c + 410-919-7019 | o + 410-280-5600
ebaker@ttrsir.com



Erica Baker, Associate Broker with TTR Sotheby's International Realty is a trusted real estate advisor and lifelong resident of Maryland. Serving clients for over seven years, she has a never-ending urge to go above and beyond what is expected. She pairs knowledge of the clients' goals with the needed steps for selling and buying property, market trends, integrity, creativity, and innovation to purposefully market a home or structure a winning offer for her clients. She is a familiar local face to many paired with one of the strongest brands globally. She fully believes that being forthcoming, authentic and consumer first driven is the most important part of the business. Prior to her obtaining her real estate license she worked in the home remodeling business for many years. Erica's knowledge and experience allows her to approach each home evaluation with great insight to assist her clients best. Driving passion to the walls that surround you to ensure you live a life full of inspiration starts with Erica Baker.



**THE FACES OF
CHOICES**



Left to right: Jason Taksey, MD, Adam Goldrich, MD, David Weng, MD, Jeanine Werner, MD, Benjamin Bridges, MD, Carol Tweed, MD, Peter Graze, MD, Stuart Selonick, MD, Ravin Garg, MD

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Catherine Bushby, Debbie Cohee-Wright (not pictured), Gretchen Coppage, Kevin Gilchrest, Ben Joiner, and Malorie Martinez have taught at Radcliffe Creek School for over 20 years each. Together, along with a dozen other RCS teachers, they have played an integral role in positively changing the course of every past and present student's life. At Radcliffe, a child may receive instruction well above their grade level in the areas in which they excel. However, if a student struggles in an area, such as reading, they receive high-quality, personalized instruction via programs like Orton-Gillingham. Radcliffe's small class sizes allows students to take a proactive role in their learning process and provides them with multi-sensory instruction. Students who graduate from Radcliffe Creek School are empowered with confidence in themselves and equipped with the tools and skills to be successful! To learn more, visit our new website: www.radcliffecreekschool.org



THE FACES OF SERVICE



THE ARC

Central Chesapeake Region

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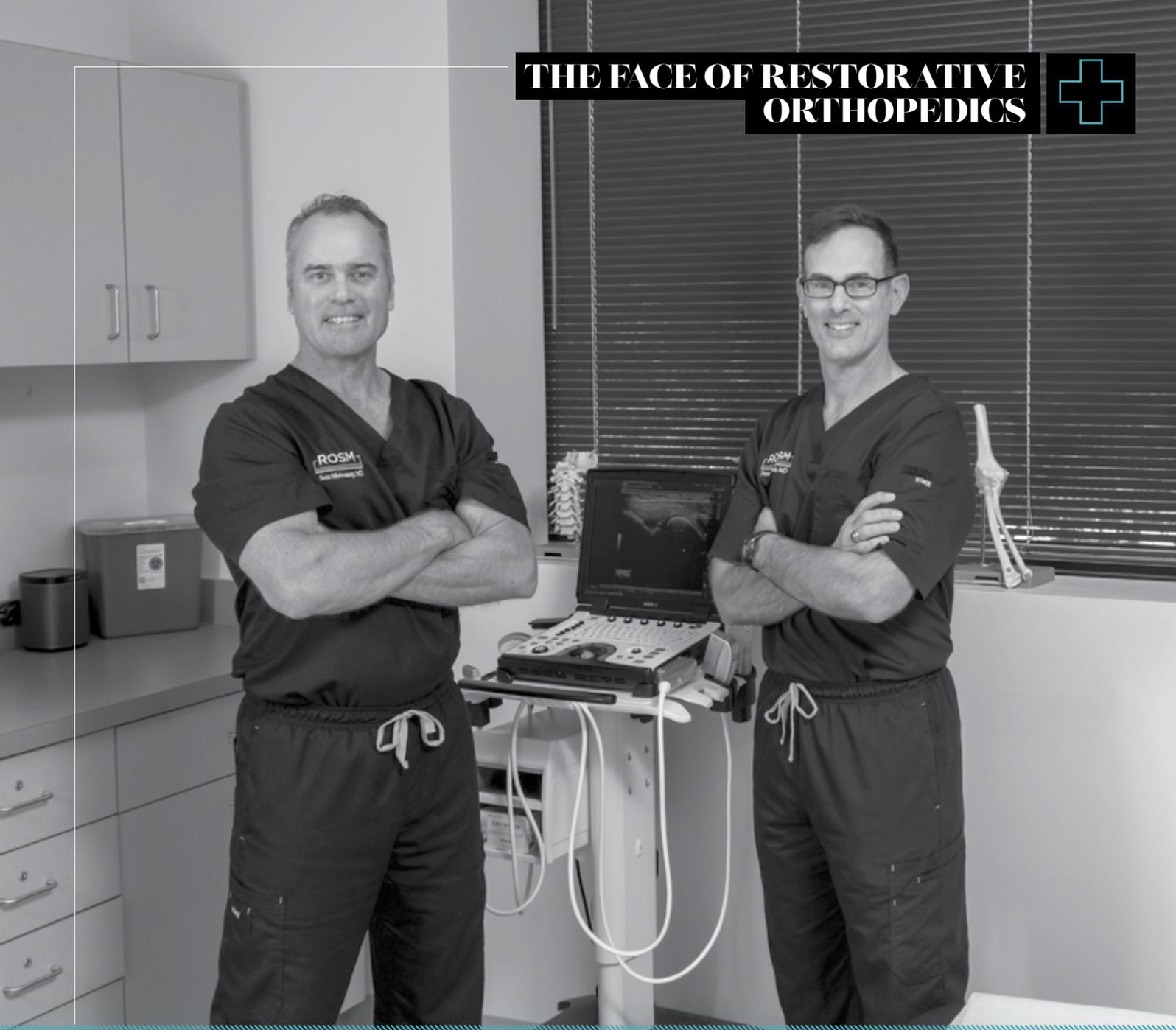
At The Arc, Direct Support Professionals (DSPs) are the backbone of what we do. This is a critical and sometimes challenging role that isn't for everyone.

A DSP plays an important, diverse role in the life of the person they support. DSPs advocate for the person they support to have full independence and autonomy in decisions. DSPs create opportunities for people to live, work, and connect with the community around them. DSPs facilitate activities in the community based on each person's unique interests and goals. And, DSPs support new learning and skills, from personal accountability to learning to cook a new meal.

Throughout the pandemic and beyond, The Arc's DSPs have continued to find new ways for the people we support to connect with their families, friends, and community. They've supported people in everything from creating and participating in a bowling league, organizing group events to spend time with their friends, applying for and landing a new dream job, and learning a new meal to surprise a lucky fiancé.

The Arc is successful because of the resilience, creativity, and gentleness of every DSP. They are facilitators, partners, and opportunity creators. Most of all, they are an example of exceptional dedication and service.

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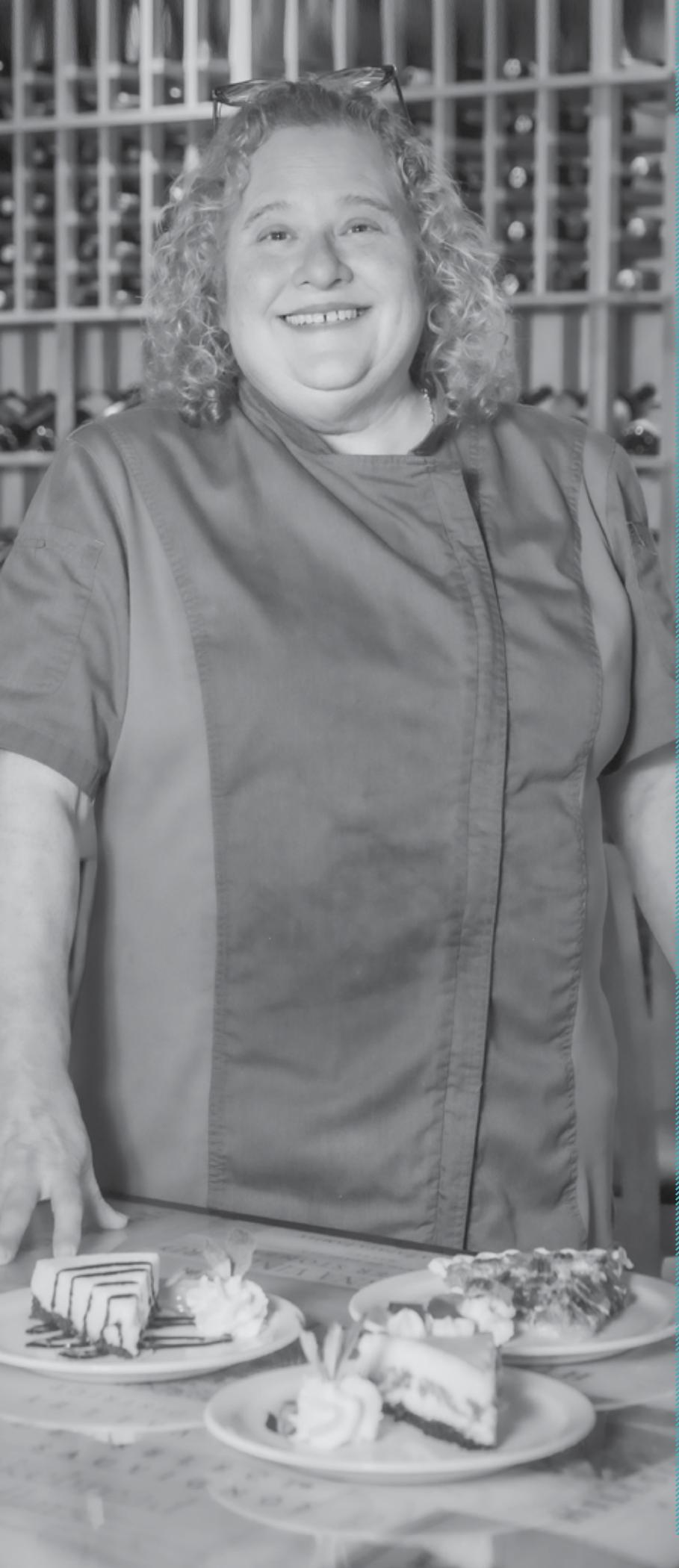
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www.rosm.org | www.thestellateinstitute.com

www.drseanmulvaney.com | www.drjameslynch.com

Dr. Mulvaney is an Associate Professor of Medicine at the Uniformed Services University in Bethesda, Maryland and is board certified in Sports Medicine and Pain Medicine. He has an international reputation as an educator of other physicians and pioneered and published on ultrasound-guided techniques. During his 31-year military career, Dr. Mulvaney served our nation's Special Operations community as both a US Navy SEAL officer and a US Army physician.

Dr. Lynch is an Olympic Team Physician for USA Swimming supporting elite athletes in international competitions since 2011, including the 2016 and 2020 Olympic Games in Rio de Janeiro and Tokyo. He is an Associate Professor at the Uniformed Services University in Bethesda and is board certified in Family Medicine and Sports Medicine. Dr. Lynch is a 1989 graduate of the United States Military Academy at West Point and holds graduate degrees from Dartmouth College and Brown Medical School.



**THE FACE OF WORLD-
CLASS DESSERT**

PAM SQUILLARI

**Pastry Chef
Harvest Thyme Tavern**

Nestled in the Davidsonville countryside is Harvest Thyme Tavern, owned by Pastry Chef Pam Squillari and Executive Chef Rik Squillari. They met at the Culinary Institute of America, both with a passion for cuisine in their DNA. A third-generation American chef and descendant of Italian immigrants, Rik grew up in a family of chefs and restaurateurs. Pam's passion for baking bread and pastry can be traced back to her family's long line of eastern European bakers.

In 2017, they decided to create something of their own, and the idea for Harvest Thyme Tavern was born. Over the last five years, it's become a favorite among the locals with a friendly, down-to-earth vibe. A driving force has been Chef Pam's made-from-scratch desserts, which have created a cult-like following.

Her signature dessert is a NY Style Cheesecake with various flavors inspired by what is in season at local farms. Crowd favorites include her Heirloom Blue Hubbard Pumpkin Cheesecake and Brownie Bottom Cheesecake. Sweet!

1251 W Central Ave.
Davidsonville, MD
443-203-6846
www.harvestthymetavern.com

FACES OF FAMILY LAW ON THE EASTERN SHORE



JOYCE & ASSOCIATES, LLC

Kevin M. Joyce, Esq.
M. Christine Joyce, Esq.

800 Abruzzi Drive, Suite C
Chester MD 21619
410.643.3647 (office)
410.237.6198 (fax)
KJoyce@annapolisbarrister.com
CJoyce@annapolisbarrister.com
www.annapolisbarrister.com

Divorce, custody disputes, domestic violence – all unpleasant, frequently heart wrenching, experiences where emotions run nearly as high as the stakes. At Joyce & Associates, LLC, Kevin and Christine know the stresses and stakes involved and every client's representation is guided by one question: what are the client's goals? With over a thousand domestic clients on the Eastern Shore (and scores more across the State), Kevin & Christine have the experience to guide clients through the most complex divorces, and the most stressful custody disputes – always with compassion and honesty. Crucially, the firm's diverse practice areas and training, which include criminal defense, mediation and appointment to represent children, provide a backstop for clients when complications arise. Kevin & Christine have both been repeatedly recognized as Super Lawyers® – and the firm's commitment to needy litigants has resulted in awards, including being recognized previously as the "Law Firm of the Year" by Mid Shore Pro Bono, Inc. At Joyce & Associates, LLC, our motto in representing our clients is simple: *Aut Viam Inveniam, Aut Faciam*. Either I will find a way, or I will make one.



**THE FACE OF CREATING
A LIFETIME OF SMILES**



LABBE FAMILY ORTHODONTICS

Annapolis | Crofton | Bowie | Greenbelt
410-267-7300
www.labbefamilyortho.com

SMILE! That's what it's all about at Labbe Family Orthodontics! At LFO the entire practice is committed to providing excellent orthodontic care at the right time, for the right reason, with integrity and honesty. Dr. Stephen Labbe and his amazing team of orthodontists, including Dr. Laura St. Bernard and Dr. Natalie Miller, are dedicated to the art of orthodontics. They pride themselves on staying in tune with the latest developments in this ever-changing field and utilizing cutting-edge technology to deliver unsurpassable results.

In addition, LFO is a Diamond Tier Invisalign Provider, a distinguished honor for providers with advanced experience. Therefore, the LFO team has the capability to treat even the more difficult cases in both teens and adults.

But if you are wondering what the best thing at LFO is, look no further than the incredible staff. This team of kind, caring and talented individuals works hard to make every person who comes through the doors feel like family. They seem to always be wearing a smile and consistently go above and beyond to deliver outstanding customer service.

With four locations to serve you, complimentary consultations and a variety of payment options to fit most any budget, Labbe Family Orthodontics is a superb choice for your family's orthodontic needs. Call them at 410-267-7300 today!

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www.NDG.Solutions

As much as Brant Nielsen appreciates the recognition, he'd much rather shift the spotlight onto employees who've been instrumental in NDG's success.

As Brant says, "We focus on people who are exceptional at their craft. They practice the values that NDG stands for; integrity, excellence and teamwork. These are values you can't teach."

Unlike competitors who are single-mindedly focused on revenue, NDG is building a culture that's relational, not transactional.

"Given the choice between a quick profit and a long term relationship, I'd choose the latter. One way or another, I'll earn their business because I've made the effort to earn their trust.

That's not an idle claim, it's a practice that customers recognize and appreciate.

"Other contractors tried to fit us into a formula that was convenient for them, not us." an NDG customer explains, " Brant's approach was diametrically opposite. 'What do you need?' he asked us, 'How can we make the vision you've poured energy into come to life in your home?' "



THE FACE OF TALBOT COUNTY LUXURY PROPERTY



ROB LACAZE

**Long & Foster Real Estate
Forbes Global Properties**

410-310-7835
21 S Harrison St, Easton, MD
lacazerob@gmail.com



A luxury real estate expert, Rob Lacaze has listed and sold some of Talbot County's finest waterfront estates – including a \$17 million property.

A native New Yorker, Rob has lived in Talbot County for over 30 years. A graduate of University of Richmond's School of Business, Rob worked on Wall Street before meeting his wife Stephanie, (a Chestertown native) and relocating to Easton. They are the proud parents of sons, Turner, Alex and Cole.

Rob founded Lacaze Realty and later became president of Lacaze Meredith, a Long & Foster company.

At the most recent awards ceremony, he was recognized as Long & Foster's No. 1 agent in four categories: total sales volume, buyer's volume, listing volume and sold units.

Rob's knowledge, exceptional customer service, keen business acumen, and strong work ethic have earned him the well-deserved title of 'The Face of Talbot County Luxury Property'.

Contact Rob at 410-310-7835 or lacazerob@gmail.com.



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At HF Advisory Group, you can expect simple unbiased financial advice.

We give our clients real individualized attention. Every family has a different idea of what their financial goals are and how they want to get there. We tailor plans to each of our clients' specific needs. As a fiduciary, we are obligated to give you wealth management advice that is in your best interest. We follow a seven-step plan with all of our clients.

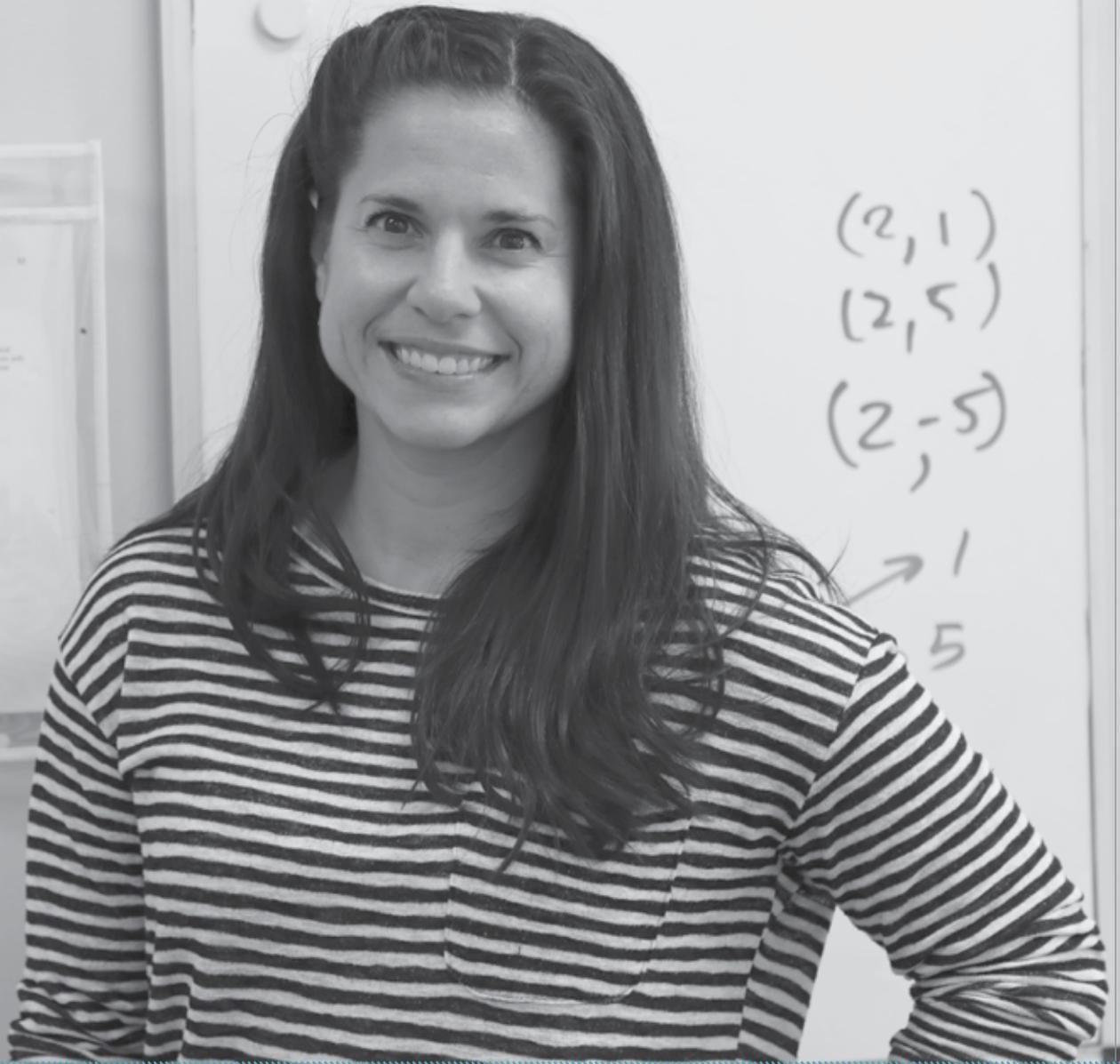
1. Gather data
2. Set goals
3. Analyze data
4. Create the Plan
5. Present recommendations
6. Implement the plan
7. Monitor the plan

Step Six, "Implement the plan" is the most important part of the financial planning process. Meeting with a financial advisor to gather, analyze data, & make a plan will only be successful if the plan is executed.

We help our clients through every step of the process. We want you to know we're here to support you in all stages of your wealth-management journey. That includes getting to — and across — the finish line of accomplishing your financial goals.



THE FACE OF DISCOVERY



RACHEL MCMAHON

**Middle School Math Specialist
Severn School**

201 Water St.
Severna Park, MD 21146
410-647-7700
www.severnschool.com

For Middle School math specialist Rachel McMahon, solving an equation correctly or being able to identify an obtuse angle are not the only things she wants her students to accomplish. She merges communication skills with critical thinking to push her 7th & 8th grade students out of their comfort zone by learning how to explain their thinking behind solving a problem.

"We work a lot on explaining their thinking out loud and communicating to each other how things work. I think that's a skill more important than just solving math problems. My biggest goal for the kids is to get them to think in my class, rather than me telling them what to write down."

Ms. McMahon is changing the way her students think about math, and is giving her students a skillset that will serve them beyond the math classroom as they grow at Severn School.

**THE FACE OF
AUTHENTICITY**



DR. NAMITA MURTHY

Murthy Facial Plastic Surgery

443-333-8083

2629 Riva Road, Suite 108-109

Annapolis, MD 21401

www.murthyfacialplasticsurgery.com

📷 @drnamitamurthy

Why should you trust your face to a Facial Plastic Surgeon? With many types of aesthetic providers in practice today, it is important to make an informed decision when choosing elective or reconstructive procedures on the face or scalp. Dr. Namita Murthy, a board-certified Facial Plastic Surgeon has spent more than a decade in rigorous surgical training to achieve this level. At Murthy Facial Plastic Surgery, we have a high level of commitment to providing excellent, individualized facial aesthetic services to help you look and feel your best. Dr. Murthy's comprehensive surgical training covered a wide breadth of experience including cosmetic facial aesthetic surgeries, facial fracture repair, skin cancer reconstruction, facial feminization surgery, facial rejuvenation procedures and hair restoration.



THE FACE OF ENVIRONMENTAL EDUCATION



RONNIE VESNAVER

Director of the Chesapeake Watershed Semester

MEL SKIRKANICH

Science Instructor for the Chesapeake Watershed Semester

The Chesapeake Watershed Semester at The Gunston School
Chesapeakewatershedsemester.org
Gunston.org | 410-758-0620 | Centreville, Md.

"A robust environmental education is critical to fully prepare our students for the world they are inheriting," says Ronnie Vesnaver, Director of The Gunston School's Chesapeake Watershed Semester, a single-semester, place-based academic program open to all high school juniors and seniors.

With its immersive, rigorous, and interdisciplinary curriculum, the program uses the Chesapeake Bay and its watershed as the foundation to cultivate reflective and confident student leaders who can promote regional and global environmental sustainability through their understanding of scientific, social, cultural and political systems.

"The more our students engage with their place and with the nature around them, the more resilient we will all be in the face of the environmental changes that are to come. Our school has afforded us the opportunity to prepare our students for their future, but it has also allowed us to show our students the wonder and value of the place they call home."



SWARTHMORE COLLEGE

THE FACE OF PERSONALIZED COLLEGE COUNSELING



MAGGIE MELSON NADINE MARKS

Indian Creek School College Counselors

College Counseling at Indian Creek is a personalized process grounded in close relationships between students and the college counselors. Nadine Marks and Maggie Melson embrace this role, dedicating themselves to pairing each ICS senior with a school where they will thrive.

Melson and Marks cultivate relationships early, meeting with families throughout high school and often getting to know students earlier at the PK-12 school. They attend students' activities outside the classroom and know them well within.

Each ICS senior benefits from hours of individualized college guidance. The duo approaches each student's placement as a puzzle, creating tailored lists of college options for consideration. Marks and Melson write custom recommendation letters, and proof hundreds more from faculty before sending to schools. The counselors serve as "school parents," guiding students through applications and ensuring they complete each step on time, so that parents can maintain their relationships as advocates for their children.

"At ICS, each student receives customized guidance as they drive their own college process. When students have the agency to set and reach their own goals, the results are spectacular."

1130 Anne Chambers Way
Crownsville, Maryland 21032
www.indiancreekschool.org



THE FACE OF DESSERTS



BLUE CRAB CUPCAKES

1580 Whitehall Road,
Annapolis, MD 21409
443-221-7246
bluecrabcupcakes.com

Blue Crab Cupcakes is a boutique bakery specializing in cupcakes, mini cupcakes, weddings, special occasion cakes, and macarons. The bakery is conveniently located off Route 50 in Annapolis Maryland.

It's an exciting visit to Blue Crab Cupcakes on Whitehall Rd. in Annapolis. Local Annapolitan and proprietor Carrie Olish leads her talented team of dedicated employees. If you are in need of a custom cake for a special occasion, macarons to surprise a friend, or a cupcake to delight your own senses, Blue Crab Cupcakes is up for the task. Carrie and her team handle over 300 weddings per year and just celebrated their 5th year anniversary at their storefront. Blue Crab's treats are perfect for any special occasion including birthdays, weddings, anniversaries, or treat yourself or family. Blue Crab Cupcakes is always creating new flavors and desserts. Come see the storefront to see what's baking.



THE FACE OF PERSONAL AND PROFESSIONAL REAL ESTATE



SCOTT SCHUETTER

**Berkshire Hathaway Home Services
PenFed Realty**

1997 Annapolis Exchange Pkwy, Suite 100
Annapolis, MD
410-266-0600 (Office)
410-900-7668 (Mobile)
www.scottschuetter.com



Personal and Professional ~ I have always focused on people, not houses. It was clear to me from the beginning, that it doesn't matter if a home is 200,000 or 6 million, it is a huge deal for EVERY client. My wife and I joke all the time about it, but I truly feel that I am a psychologist in disguise. Every transaction, whether buying or selling, involves a series of complex personal decisions layered with emotions, finances and stress. My military background and training taught me to be calm in any and all circumstances. Those skills have been finely tuned daily in real estate. When things are most chaotic, it is even more important to be the calm and guiding voice. Buying or selling a house is not the same as calling in an air strike in Fallujah, but to my clients, it may feel like it.

People need to know that their advocate is going to be there for them, has their best interests in mind, and will guide them through one of their most important life decisions. Marketing trends, advertising, community connections, staging a home, market expertise, etc. is obviously a huge part of my business, but in the end it all comes back to people.



THE FACES OF KENT COUNTY ECONOMIC AND TOURISM DEVELOPMENT



KENT COUNTY ECONOMIC AND TOURISM DEVELOPMENT TEAM

Kent County Economic and Tourism
Development Team
410-778-0416
www.kentcounty.com

The Kent County Economic and Tourism Development (KCETD) Team has been integral in enhancing the economic stability of the county. Through business attraction, business retention, and destination marketing strategies, the KCETD Team has developed a robust program to facilitate economic sustainability for the county and its constituents.

The KCETD Team represents diverse industries with professionals in Education, Finance, Marine, Real Estate, Community Development, and Public Relations. These professionals strive to improve the County's business climate for residents and visitors. The Team recognizes that a healthy business environment is critical to maintaining the wonderful quality of life Kent County has enjoyed for over 400 years. They advise the County on economic policies, issues, and programs that promote economic and tourism growth. As such, the Team has been successful in creating programs focused on workforce development, business education, and facilitating opportunities for marketing and financial planning. Other programs include management of a co-working and business incubator space for telecommuters, entrepreneurs, and start-ups.

To facilitate and enhance tourism development, the KCETD Team has developed a public relations strategy that collaborates with local, regional, and state partners to establish brand awareness via robust and diversified marketing campaigns. The organization has experienced year-over-year growth in visitation for the past several years and remains a leader in the economic development and tourism industry.

THE FACES OF REGENERATIVE MEDICINE



**DR. ZVEZDOMIR
ZAMFIROV**

**DR. NICHOLAS
MATA**

All Star Pain Management & Regenerative Medicine

ANNAPOLIS OFFICE
166 Defense Hwy, Suite 300
Annapolis, MD 21401

BOWIE OFFICE
4201 Northview Dr, Suite 502
Bowie, MD 20716

GLEN BURNIE OFFICE
1600 Crain Hwy S., Suite 207
Glen Burnie, MD 21061

443-808-1808
allstarpainmanagement.com

Founded in 2017 with the mission of providing a comprehensive approach to pain relief, All Star Pain Management and Regenerative Medicine has established itself as a leader in regenerative medicine in the Annapolis area.

Our cutting-edge procedures not only focus on your chronic pain symptoms but also target the underlying orthopedic condition that causes them. We pride ourselves on our ability to treat pain and injuries to the spine, joints, muscles, ligaments, and tendons.

Our founder, Dr. Zamfirov (Dr. Zed), has extensive experience in regenerative medicine and has built a successful practice with the goal of helping you obtain relief from your arthritis, neck and back pain, sports injuries, or chronic pain due to an orthopedic condition. Our innovative approach offers a wide variety of treatment options that are customized to your individual needs and provide life-changing results.

A native of Ohio, Dr. Nicholas Mata provides specialized, holistic, multidisciplinary medical care for a wide range of musculoskeletal and painful conditions. He is skilled in a variety of nonsurgical interventional treatments for the spine, nerves, and joints and can provide options for neuromodulation technologies for pain.

Dr. Mata received a B.S. degree with honors from The Ohio State University and an M.D. degree from Wright State University. He then completed his residency in Physical Medicine and Rehabilitation at Case Western Reserve University's MetroHealth Medical Center, where he was selected as Chief Resident. In addition, Dr. Mata also subspecialized in a Pain Medicine fellowship at Case Western Reserve University. Dr. Mata is board certified in Pain Medicine.



**THE FACE OF A HAPPY
AND HEALTHY SMILE**



ANNAPOLIS PERIODONTICS

Dr. Angela Miele
Dr. Deborah Odell
Dr. Edidiong “Di” Umoh
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- Oral Pathology: Perform Biopsies of Abnormal Tissue



REBECCA MITCH MCKEE

PHD, LCPC, CFC, BC-TMH

**Anne Arundel Counseling, Inc. &
Bay Area Christian Counseling**

Anne Arundel Counseling Offices in: Annapolis - Bowie - Centreville
Columbia - Glen Burnie - Kent Island/Stevensville.
Also serving the State of MD via TeleHealth
410-768-5988 - info@annearundelcounseling.com

Bay Area Christian Counseling Office in: Annapolis
Also serving the State of MD via TeleHealth
410-266-3058 - admin@bacc.life

Dr. Mitch McKee's entire career has been devoted to wellness. Her expertise has enabled her to assemble a team of skilled clinicians who are committed to your well-being and can empower you to achieve personal growth in a supportive setting. They guide you on your personal journey of wellness and provide the tools necessary to improve your overall quality of life.

For two decades, Anne Arundel Counseling (AAC) has established itself as a premier mental health and wellness practice in the community. Under the leadership of Dr. Mitch McKee, executive director, clinical/forensic psychotherapist, and board-certified telemental health provider, the practice provides comprehensive evaluation and treatment to children, adolescents, and adults through individual, family, and group sessions.

With the addition of Bay Area Christian Counseling (BACC), Dr. Mitch McKee now offers seven convenient locations to serve your mental health needs. The practice, which celebrated its one-year anniversary in July 2022, is dedicated to the faith-based community and provides comprehensive evaluation and treatment to children, adolescents, and adults.

Make your wellness journey a priority. Schedule an appointment today.



THE FACES OF GASTROENTEROLOGY



ANNE ARUNDEL GASTROENTEROLOGY ASSOCIATES

410-224-2116 • aagastro.com
820 Bestgate Road, Annapolis, MD 21401
8109 Ritchie Hwy, Suite 102, Pasadena, MD 21122
4175 N. Hanson Court, Suite 304, Bowie, MD 20716
1215 Annapolis Rd. Suite 201 Odenton MD 21113
200 Saint Claire Place, Suite 100, Stevensville, MD 21666
7855 Walker Drive, Suite 100, Greenbelt, MD 20770

Anne Arundel Gastroenterology Associates provides expert care for disorders of the digestive tract including colon and rectal disease, ulcers, stomach disorders, Crohn's disease, colitis, irritable bowel syndrome, and liver and pancreatic disease. Our board-certified, fellowship-trained gastroenterologists are committed to providing you the treatment you need which will get you back to your best health.

Colon cancer is the third most common cancer diagnosed in the United States for both men and women. Colonoscopy is the only test that detects and prevents colon cancer. At Anne Arundel Gastroenterology Associates, our 9 board certified physicians perform over 13,000 colonoscopies each year. AAGA gastroenterologists detect precancerous polyps in 42.5% of screening colonoscopies compared to the national standard of 25%. For patients with risk factors such as a personal history of colon polyps, colon cancer, or family history of colon cancer, colonoscopy remains the gold standard in screening for colon cancer. Without risk factors, the American Society for Gastrointestinal Endoscopy recommends colon cancer screening starting at age 50.

AAGA physicians have been consistently voted the top gastroenterologists in Anne Arundel County over the past several years by our patients and peers.

**THE FACE OF DEFENSE
A FAMILY TRADITION™**



PETTIBON ALARM COMPANY

2151 Priest Bridge Drive, #41
Crofton, MD 21114

301-858-0820
www.petitbon.com

Richie Petitbon is the Owner and President of Petitbon Alarm Company, founded in 1991. Richie's son, Richie Petitbon III, Business Development Specialist, joined the team in 2020 after earning his masters at Alabama and Illinois.

Petitbon's principles were founded upon the Golden Rule, highlighted by no long-term contracts and the most elite service in the industry. The company's five-star reviews demonstrate commitment to service and excellence.

Every Petitbon team member is a licensed employee who lives in our community. Most have been on staff for over a decade, many for much longer!

The company's tagline "Defense – A Family Tradition™", is a nod to Richie's father, Richie Petitbon, Sr., whose name you may recognize as a former NFL player and one of the top defensive football coordinators of his time.

Richie often says "My dad designed defense for the Redskins, and we design defense for your home and business".



THE FACES OF CLEAN CARS



TOM, ALYSSA & SUDS MORRIS

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111 Defense Highway
Annapolis, MD 21401
410-224-0175
www.chesapeakecarwash.com

Chesapeake Car Wash and Detail Center, conveniently located near Annapolis Mall, is a state-of-the-art facility that specializes in cleaning your vehicle with their exterior, full service, and detailing service options.

Tom Morris, started Chesapeake Car Wash in 2016. With a background in hockey as a coach and working for professional teams, he is an expert in teamwork and has unmatched determination. This determination has been the spark in Chesapeake ever since, and the reason Tom is living his dream of owning a car wash. His daughter, Alyssa, made it a 'family' business when she decided to join the team after graduating college in 2017. She continues to play a pivotal role in the car wash's success as her and her Dad continue to grow, innovate, and deliver Chesapeake's promise to provide customers with excellent service and spotless cars.

Alyssa's dog, cleverly named Suds, is the customer service specialist and can be sighted at Chesapeake providing customers with a smile. The Chesapeake team is continuously searching and implementing the most advanced technology/features available in the car wash industry.

THE FACE OF COMPREHENSIVE DENTISTRY



SCOTT FINLAY DDS, FAGD, FAACD

Annapolis Smiles

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Arnold, MD 21012
New Patients: 410-989-7132
Current Patients: 410-757-6681
www.annapolissmiles.com

For more than 35 years, Annapolis Smiles has been providing the highest level of dental care for individuals and families in the greater Annapolis area. Dr. Scott Finlay's office provides comprehensive dental services from routine maintenance and preventive care to dental implants and reconstructive procedures.

Dr. Finlay is recognized as one of the premier cosmetic and restorative dentists in the country. He is one of only 100 dentists that has been vetted as an Accredited Fellow by the American Academy of Cosmetic Dentistry, the Gold Standard for Excellence in cosmetic dentistry, and he is a Diplomate of the American Board of Cosmetic & Esthetic Dentistry. Dr. Finlay takes a detailed approach for each patient to ensure their dental treatment plans balance the complexities of smile design to produce optimal results.

Annapolis Smiles has been consistently voted the Best Cosmetic and Restorative Dentist in Annapolis thanks in part to its tenured team of caring dental professionals, five-star service and commitment to exceptional care. Call us today to make an appointment!



THE FACE OF PHILANTHROPY



CAROL B. SISCO, Ph.D.

Annapolis Maritime Museum

723 Second Street
PO Box 3088
Annapolis, MD 21403
410-295-0104
www.amaritime.org
office@amaritime.org

“Providing opportunities” is Dr. Sisco’s guiding principle for her work. This focus, coupled with a strong connection to her family, Jean Head Sisco, Joseph Sisco, and Jane Sisco, has motivated her. She has made a remarkable impact on Anne Arundel County and beyond through her financial contributions, leadership, and mentoring. Her giving is broad and deep, supporting education, literacy, leadership, hunger, conservation, mental health and addiction, and the arts. Dr. Sisco encourages others to contribute by example. She maximizes her giving by supporting matching campaigns and advancing strategies that help broaden organizational funding. She serves and has served on diverse national and local boards and is currently board chair of the Annapolis Maritime Museum. In November, Carol B. Sisco was named the 2022 Community Foundation of Anne Arundel County’s Philanthropist of the Year.

A woman in a red dress is shown from the waist down, holding several shopping bags. The bags are in various colors: brown, grey, red, tan, and yellow. The background is a blurred indoor setting, likely a shopping mall or store.

Westfield

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